

TxDOT



Road Lines

Volume 1, 2010

TxDOT TBOD Program Launches Two New Locations



The Texas Business Opportunity and Development Program (TBOD) is off to an exciting program year with the addition of two new TBOD Program locations in Austin and in El Paso. “The first TBOD location at Cedar Valley College in Lancaster, Texas, servicing the Dallas Fort/Worth area was such a huge success that TxDOT along with the Federal Highway Administration agreed to fund two additional locations,” commented Tamela Saldana, Ph.D., TxDOT’s Business Outreach and Program Services Manager.

The goal of the TBOD Program is to grow the capacity of Disadvantaged Business Enterprises (DBEs) through business and financial management training, construction industry development training and networking opportunities. The TBOD approach is to provide an initial TBOD DBE Needs Assessment that reviews every aspect of the DBE’s business in the areas of legal compliance, marketing, accounting and financial capacity, risk management, bidding and estimating, construction industry viability and workforce development. From the TBOD DBE Needs Assessment, a Business Development Plan is developed to customize training, technical assistance and other deliverables to meet the unique needs of each DBE while addressing known barriers in the construction industry that has limited DBEs abilities to do work with TxDOT and in the highway construction industry.

“Working through industry partners such as Cedar Valley College, BIG Austin and the El Paso Hispanic Chamber allows us to provide a more hands-on approach to assisting DBEs that are immediate but also comprehensive in that we are addressing business capacity issues while also providing needed services such business plans, Web sites,

audited financial statements, bonding, bidding and estimating assistance that these companies would not otherwise have the resources to get on their own,” stated Desta Simon, TxDOT Business Development Specialist.

During the pilot TBOD program, 12 companies located in the Dallas/Fort Worth area participated in the extensive two-year program that resulted in seven DBEs receiving contracts which is the program’s bottom line goal. In addition, TBOD services also assisted DBEs with overcoming barriers of getting pre-qualified to do work with TxDOT, obtaining bonds, lines of credit and loans, as well as getting their feet in the door to meeting and networking with prime contractors.

“We are excited to be a partner with TxDOT and FHWA. BIG Austin has been providing business development assistance to small and minority businesses for years, so we understand their needs and we have the resources to meet their needs. I think that TxDOT has taken a step in the right direction by providing more extensive services to DBEs in highway construction, as these particular companies’ needs and barriers are often weighted by the differences in the requirements of the construction industry. Given TxDOT’s expertise and partnerships in the construction area and BIG Austin’s experience and resources in business development, I am expecting a phenomenal success and impact to the DBEs in the program,” stated Stacy Rhone, Executive Director of BIG Austin.

All three locations will select and enroll fifteen DBE companies to participate in the two-year program which began in February 2010.



The Texas Department of Transportation Is Hosting A Series of Online...

WEBINARS!

All small, minority-owned and women-owned businesses are invited to participate in upcoming free Webinars that are designed to increase construction and professional services business opportunities with the Texas Department of Transportation (TxDOT).

Interested businesses should e-mail TxDOT-BOP-Webinars@dot.state.tx.us

or call 1-866/480-2518, Option 2, to register for these free Webinars. Registration is limited and registration slots are on a first-come, first-serve basis.

REGISTER TODAY!

TxDOT Provides Certified Public Accounting Services To Certified Disadvantaged Business Enterprises

As a result of an industry needs assessment conducted with Disadvantaged Business Enterprises (DBEs), the department recognized the need to expand its Technical Assistance Program (TAP) to include auditing services in an effort to get more DBE companies bonded and pre-qualified to bid, as well as provide other business financial documents that improve DBEs ability to get loans and lines of credit.

The Business Outreach and Program Services (BOP) Section has awarded contracts to five Certified Public Accounting (CPA) firms to provide financial/audit services to Disadvantaged Business Enterprises (DBEs). The CPA firms will provide CPA financial/audit services to DBEs through the Technical Assistance Program (TAP) with the goal of providing unaudited/audited financial statements, balance sheets, compiled reviews and other financial documents necessary to complete industry requirements.

DBEs interested in financial and auditing services must complete a DBE needs assessment and show a need for services to establish a bond, loan, become pre-qualified or increase bidding capacity. "We are excited about providing auditing services to DBEs as this is a large financial expense that minority and women-owned companies may not be able to afford," commented Autumn Harrison, TAP Program Coordinator. Hopefully, providing these services through the TAP Program is one less barrier that DBE companies face in bidding and performing work, but will also expand and grow their companies," stated Harrison.

The following firms will provide services to DBEs throughout the state of Texas:

Grijalva & Allen, PC

4801 Woodway Dr., Suite 210W
Houston, TX 77056
drollo@gacompanies.com

Sandersen Knox & Co., LLP, CPA

130 Industrial Blvd., Suite 130
Sugar Land, TX 77478
asandersen@sktx.com

Monday N. Rufus, P.C.

608 Morrow Street, Suite 101
Austin, TX 78752
monday@mondayrufus.com

Gomez & Company

6750 W. Loop South, Suite 520
Houston, TX 77401
ben@gomezandco.com

Padgett, Statemann & Co., L.L.P.

100 N.E. Loop 410, Suite 1100
San Antonio, TX 78216
leslie.guajardo@padgett-cpa.com

If you are interested in receiving services or have more questions, contact Autumn Harrison at 512/374-5389 or e-mail aharri2@dot.state.tx.us.



Safety & Flagging Training Workshops
for DBE, HUB & SBE Contractors
 Facilitator – Lee Ramirez, TEEEX

Presented by:
Texas Department of Transportation
Business Outreach and Program Services
 &
Texas Engineering Extension Services (TEEX)

This workshop will:

- Introduce participants to current traffic control standards issued by TxDOT
- Help participants learn about accident potential and legal liabilities associated with traffic control in work zones
- Help participants understand how to prepare a traffic control plan for work zones
- Assist participants with learning flagging operations and procedures that will enable participants to train personnel on the basics of flagging
- Offer potential contracting opportunities
- Provide a certificate of completion and a free training video

REGISTRATION FORM

NAME:	_____
COMPANY:	_____
ADDRESS:	_____
CITY/STATE/ZIP:	_____
PHONE:	_____
FAX:	_____
E-MAIL:	_____

You may fax your registration to 512/374-5391, attention: Desta Simon – GSD-BOP. When mailing your registration, please mail to: 125 E. 11th Street, Austin, TX 78701-2483. **YOU WILL RECEIVE A REGISTRATION CONFIRMATION**, once your registration is complete. Companies are required to send a refundable deposit of \$200 payable to TEEEX to assure confirmation of company participation in the workshop. For more information call 512/374-5390.

Newly Certified DBEs

<p>AMERITEX CONCRETE CONCEPTS, INC. Contact: HURTADO, DABID 4009 VALLEY VIEW DRIVE TEMPLE, TX 76502 E-mail: ameritexcc@yahoo.com Phone: 512/608-8604; Fax: 866/794-3299 Types of Work Performed: Highway, Street and Bridge Construction (237310), Poured Concrete Foundation and Structure Contractors (238110) TxDOT Work Categories: CONCRETE PAVING & INCIDENTALS: DECORATIVE CONCRETE (COLOR), MINOR STRUCTURES</p>	<p>AQUATECH SEPTIC & UNDERGROUND, LLC Contact: RICHTER, DAVID P.O. BOX 836 CANUTILLO, TX 79835 E-mail: aquatech1997@sbcglobal.net Phone: 915/877-4790; Fax: 915/877-3842 Types of Work Performed: NAICS Work Categories (Codes): Septic Tank and Related Services (562991); Water Supply and Irrigation Systems (221310); Sewage Treatment Facilities (221320); Water and Sewer Line and Related Structures Construction (237110); Site Preparation Contractors (238910); Poured Concrete Foundation and Structure Contractors (238110); TxDOT Work Categories: UNDERGROUND & UTILITY WORK</p>
<p>ASSOCIATED COST ENGINEERS, INC. OF DELAWARE Contact: WADE, JAJA 1434 PINE HILLS ROAD ORLANDO, FL 32808 E-mail: jwade@acecm.biz Phone: 407/704-7803; Fax: 407/704-7937 Types of Work Performed: NAICS Work Categories (Codes): Other Management Consulting Services (541618); Structural Steel and Precast Concrete Contractors (238120); TxDOT Work Categories: MISCELLANEOUS: OTHER MANAGEMENT CONSULTING SERVICES MAJOR STRUCTURES</p>	<p>BARRY TECHNOLOGIES, INC. Contact: BARRY, BERNARD M. 6822 S. CLYDE AVE. CHICAGO, IL 60649 E-mail: bbarry@barrytechnologies.com Phone: 773/406-8288; Fax: 773/752-2975 Types of Work Performed: NAICS Work Categories (Codes): Other Scientific and Technical Consulting Services (541690)</p>
<p>BEGA PAVING INC. Contact: GARCIA, BENITO M. P.O. BOX 3766 EAGLE PASS, TX 78853-3766 E-mail: begahauling@aol.com Phone: 830/773-0407; Fax: 830/757-6757 Types of Work Performed: NAICS Work Categories (Codes): Highway, Street and Bridge Construction (237310); Poured Concrete Foundation and Structure Contractors (238110); Painting and Wall Covering Contractors (238320); Site Preparation Contractors (238910); All Other Specialty Trade Contractors (238990); Truck Transportation (484000); TxDOT Work Categories: ASPHALT, CONCRETE PAVING & INCIDENTALS, EARTHWORK BASE AND SUBBASE, FENCING(GUARDRAIL), HAULING</p>	<p>BROWN, LEAL & ASSOCIATES CONSULTING ENGINEERS Contact: LEAL, MARIE C. P.O. BOX 1308 HARLINGEN, TX 78551-1308 E-mail: mclear@blengineer.com Phone: 956/428-4014; Fax: 956/412-1837 Types of Work Performed: NAICS Work Categories (Codes): Engineering Services (541330)</p>
<p>CAD CONCEPTS, INC. (OHIO) Contact: JOHNSON, JOYCE K. 1328 DUBLIN ROAD, SUITE 201 COLUMBUS, OH 43215 E-mail: support@cadconceptsinc.cc Phone: 614/485-0670; Fax: 614/485-0677 Types of Work Performed: NAICS Work Categories (Codes): Specialized Design Services (541400)</p>	<p>DELPH & SON HAULING Contact: DELPH, RANDY D. 5915 TRENTON LANE LITTLE ROCK, AR 72209 E-mail: N/A Phone: 501/908-6573; Fax: 501/570-7635 Types of Work Performed: NAICS Work Categories (Codes): Truck Transportation (484000)</p>
<p>DESERT ELECTRICAL SUPPLY, INC. Contact: HERNANDEZ, ALFONSO (AL) P.O. BOX 26302 EL PASO, TX 79926 E-mail: descelp@sbcglobal.net Phone: 915/594-1884; Fax: 915/594-2730 Types of Work Performed: NAICS Work Categories (Codes): Electrical Apparatus and Equipment, Wiring Supplies and Related Equipment Merchant Wholesalers (423610); Medical, Dental and Hospital Equipment and Supplies Merchant Wholesalers (423450)</p>	<p>DIAZ TRUCKING Contact: DIAZ, CARLOS V. 510 S. BIVINS AMARILLO, TX 79104 Phone: 863/722-8949 Types of Work Performed: NAICS Work Categories (Codes): Truck Transportation (484000)</p>
<p>E. DIAZ TRUCKING Contact: DIAZ, ERIC TORRES 711 S. BIVINS STREET AMARILLO, TX 79104 E-mail: ericdiaztrucking@yahoo.com Phone: 806/584-8990 Types of Work Performed: NAICS Work Categories (Codes): Truck Transportation (484000)</p>	<p>ECM ENVIRONMENTAL SERVICES, INC. Contact: LOZOYA, RICARDO 4120 RIO BRAVO DRIVE, SUITE #301 EL PASO, TX 79902 E-mail: eliamontes@sbcglobal.net Phone: 915/760-6562; Fax: 915/833-0532 Types of Work Performed: NAICS Work Categories (Codes): Environmental Consulting Services (541620)</p>

Newly Certified DBEs

<p>FOOTHILLZ PHOTOGRAPHIC, LLC Contact: BROCKEY, RACHEL A. 1972 VERBANIA DRIVE LAS VEGAS, NV 89134 E-mail: foothillzphotographic@yahoo.com Phone: 702/299-5112; Fax: 702/982-8187 Types of Work Performed: NAICS Work Categories (Codes): Commercial Photography (541922)</p>	<p>G B & G TRANSPORT, LLP Contact: GARCIA JR., FIDEL 1590 HWY 385 DIMMITT, TX 79027 E-mail: gbg11@suddenlink.net Phone: 806/346-1416; Fax: 806/647-2508 Types of Work Performed: NAICS Work Categories (Codes): Truck Transportation (484000)</p>
<p>GT TRUCKING, LLC Contact: TORRES, GIL V. 2313 JUNIUS STREET SAN ANGELO, TX 76901 E-mail: gtorres@gttruckingllc.com Phone: 325/315-6481; Fax: 325/617-2216 Types of Work Performed: NAICS Work Categories (Codes): Truck Transportation (484000)</p>	<p>GUERRERO STAR CONSTRUCTION Contact: SERRANO, JOSE A. 901 HORIZON BLVD. SOCORRO, TX 79927 E-mail: tscjs@aol.com Phone: 915/858-7271; Fax: 915/872-8691 Types of Work Performed: NAICS Work Categories (Codes): Highway, Street and Bridge Construction (237310); Poured Concrete Foundation and Structure Contractors (238110); Structural Steel and Precast Concrete Contractors (238120); Other Foundation, Structure and Building Exterior Contractors (238190) TxDOT Work Categories: CONCRETE PAVING & INCIDENTALS</p>
<p>J & P COMMUNICATIONS Contact: CHEW, JOY P.O. BOX 70 FT. STOCKTON, TX 79735-0070 E-mail: jchew85@sbcglobal.net Phone: 432/940-3069; Fax: 432/336-3446 Types of Work Performed: NAICS Work Categories (Codes): Water and Sewer Line and Related Structures Construction (237110); Power and Communication Line and Related Structures Construction (237130); Highway, Street and Bridge Construction (237310); Site Preparation Contractors (238910); Truck Transportation (484000); TxDOT Work Categories: EARTHWORK BASE AND SUBBASE; HAULING; MINOR STRUCTURES; UNDERGROUND & UTILITY WORK</p>	<p>J C DIAZ TRUCKING Contact: DIAZ, JUAN CARLOS 500 S. BIRMINGHAM AMARILLO, TX 79104 E-mail: jcarlosdiaztrucking@yahoo.com Phone: 806/373-5181; Fax: 806/373-5181 Types of Work Performed: NAICS Work Categories (Codes): Truck Transportation (484000)</p>
<p>J.A. MANNING CONSTRUCTION CO., INC. Contact: MANNING, NILAREE R. P.O. BOX 1201 ASHVILLE, AL 35953 E-mail: nilaree@jamanning.com Phone: 205/594-3505; Fax: 205/594-3552 Types of Work Performed: NAICS Work Categories (Codes): Highway, Street and Bridge Construction (237310); Other Heavy and Civil Engineering Construction (237990); Site Preparation Contractors (238910); TxDOT Work Categories: CONCRETE PAVING & INCIDENTALS; EARTHWORK BASE AND SUBBASE; MINOR STRUCTURES</p>	<p>J.B. VAZQUEZ TRUCKING Contact: VAZQUEZ, BENITO R. 621 S. SAM HOUSTON AVENUE ODESSA, TX 79761 E-mail: N/A Phone: 432/556-8080 Types of Work Performed: NAICS Work Categories (Codes): Truck Transportation (484000)</p>
<p>JML TRUCKING Contact: LEVARIO, JOSE 7901 S. SHADY GROVE AVENUE ODESSA, TX 79766 E-mail: N/A Phone: 432/332-8912 Types of Work Performed: NAICS Work Categories (Codes): Truck Transportation (484000)</p>	<p>JOB LINK PERSONNEL SERVICES, INC. Contact: OATES, NICHOLE ROMANO 510 N. VALLEY MILLS DR., SUITE 306 WACO, TX 76710 E-mail: nikki@joblinkonline.com Phone: 254/399-9675; Fax: 254/399-9330 Types of Work Performed: NAICS Work Categories (Codes): Professional Employer Organizations (561330)</p>
<p>JONES HAULING, INC. Contact: JONES, SAMUEL E. 5145 GALLERIA COVE CONWAY, AR 72034 E-mail: joneshauling@sbe96.net Phone: 501/952-2458; Fax: 501/513-9800 Types of Work Performed: NAICS Work Categories (Codes): Truck Transportation (484000)</p>	<p>KELLY ROAD BUILDERS, INC. Contact: KELLY, JERRY L. P.O. BOX 101687 BIRMINGHAM, AL 35210 E-mail: jkelly@kellyconstructioncompany.com Phone: 205/957-2484; Fax: 205/957-2485 Types of Work Performed: NAICS Work Categories (Codes): Highway, Street and Bridge Construction (237310); TxDOT Work Categories: ASPHALT: MILLING, AGGREGATE (BASEWORK)</p>

Newly Certified DBEs

<p>LAURO ARCE DUMP TRUCK SERVICE Contact: ARCE, LAURO L. 459 HERNANDEZ EL CENIZO, TX 78046 E-mail: N/A Phone: 956/722-2294 Types of Work Performed: NAICS Work Categories (Codes): Truck Transportation (484000)</p>	<p>MARION SERVICES, LLC Contact: RAMOS, AARON 340 SAINT JULIEN DRIVE LAREDO, TX 78041-9107 E-mail: aaronramos@marionconstruction.net Phone: 956/712-0466; Fax: 956/712-0466 Types of Work Performed: NAICS Work Categories (Codes): Water and Sewer Line and Related Structures Construction (237110); Highway, Street and Bridge Construction (237310); Other Heavy and Civil Engineering Construction (237990); Painting and Wall Covering Contractors (238320); Site Preparation Contractors (238910); All Other Specialty Trade Contractors (238990); TxDOT Work Categories: EARTHWORK BASE AND SUBBASE; FENCING(GUARDRAIL); MINOR STRUCTURES; PAINTING; REST AREAS</p>
<p>MARTINEZ ENGINEERING GROUP Contact: MARTINEZ JR., RAFAEL 800 N. MESA STREET, SUITE 250 EL PASO, TX 79902 E-mail: martengrp@aol.com Phone: 915/544-4462; Fax: 915/544-4463 Types of Work Performed: NAICS Work Categories (Codes): Support Activities for Air Transportation (488100); Engineering Services (541330)</p>	<p>MARUTI FLEET AND MGMT, LLC Contact: PARIKH, NITA 1050 SOUTH EDGEWOOD AVENUE JACKSONVILLE, FL 32205 E-mail: maruti@marutitransit.com Phone: 904/387-1477; Fax: 904/387-1493 Types of Work Performed: NAICS Work Categories (Codes): Special Needs Transportation (485991)</p>
<p>MCGRATH SOFTWARE SERVICES Contact: MCGRATH, JANET K. 540 WHITE BIRCH LANE KALISPELL, MT 59901 E-mail: jmcgrath@mcgrathsoftserve.com Phone: 406/885-1441 Types of Work Performed: NAICS Work Categories (Codes): Custom Computer Programming Services (541511)</p>	<p>MDC TRUCKING 86 GROVE AVENUE LAREDO, TX 78045 Phone: 956/712-2312 Types of Work Performed: NAICS Work Categories (Codes): Truck Transportation (484000)</p>
<p>MICHELLE M. ELLIS Contact: ELLIS, MICHELLE M. 1812 CR 1035 CROCKETT, TX 75835 E-mail: michelleellis71@hotmail.com Phone: 903/394-4142; Fax: 903/394-4142 Types of Work Performed: NAICS Work Categories (Codes): All Other Specialty Trade Contractors (238990); Landscaping Services (561730); TxDOT Work Categories: LANDSCAPING; MISCELLANEOUS: GUARDRAIL REPLACEMENT AND TREE REMOV REST AREAS: LITTER PICKUP, MOWING AND MAINTENANC</p>	<p>OLH, INC. Contact: BENNETT, (GINA) REGINA K. 590 MEANS STREET, SUITE 104 ATLANTA, GA 30318 E-mail: cfranklin@olhinc.com Phone: 404/881-0090; Fax: 404/881-8429 Types of Work Performed: NAICS Work Categories (Codes): Other Management Consulting Services (541618)</p>
<p>P.B. LAMINATIONS, INC. Contact: BROWN, PERVIS D. 2940 MARY AVENUE BRENTWOOD, MO 63144 E-mail: pbrown@pblamination.com Phone: 314/968-2569; Fax: 314/968-0494 Types of Work Performed: NAICS Work Categories (Codes): Paint and Coating Manufacturing (325510)</p>	<p>PRESTIGE PRINTING Contact: HERNANDEZ, CARLOS 8 BURWOOD LANE SAN ANTONIO, TX 78216 E-mail: sandra@prestigeprintingsa.com Phone: 210/348-6333; Fax: 210/348-6339 Types of Work Performed: NAICS Work Categories (Codes): Commercial Lithographic Printing (323110)</p>
<p>PRIME ENGINEERING, INC. Contact: BUVANENDARAN, (SELVER) KUMAR 300 RED BROOK BLVD., SUITE 410 OWINGS MILLS, MD 21117 E-mail: kumarb@primeeng.com Phone: 410/654-3970; Fax: 410/654-3791 Types of Work Performed: NAICS Work Categories (Codes): Other Heavy and Civil Engineering Construction (237990); Engineering Services (541330) TxDOT Work Categories: PROFESSIONAL SERVICE MISCELLANEOUS: HEAVY & CIVIL ENGINEERING CONSTRUCTION</p>	<p>PROGRESSIVE INDUSTRIES, INC. Contact: O'DONNELL, VALERIE 6133 N. NORTHWEST HWY. CHICAGO, IL 60631 E-mail: info@pii-chicago.com Phone: 773/763-9566; Fax: 773/763-9587 Types of Work Performed: NAICS Work Categories (Codes): Industrial Supplies Merchant Wholesalers (423840); Service Establishment Equipment and Supplies Merchant Wholesalers (423850); Other Chemical and Allied Products Merchant Wholesalers (424690)</p>
<p>RIEGEL RESOURCES, LLC Contact: RIEGEL, MICHELLE E. 400 E. KING STREET MALVERN, PA 19355 E-mail: MICHELLERIEGEL@VERIZON.NET Phone: 610/651-0258; Fax: 610/651-0259 Types of Work Performed: NAICS Work Categories (Codes): Janitorial Services (561720); Landscaping Services (561730)</p>	<p>RIOS TRUCKING CO. Contact: RIOS, RENE 7308 NEW CHURCH CEMETARY HEARNE, TX 77859 E-mail: riostrucking@earthlink.net Phone: 979/492-2767; Fax: 979/589-3628 Types of Work Performed: NAICS Work Categories (Codes): Truck Transportation (484000)</p>

Newly Certified DBEs

<p>RODRIGUEZ TRUCKING Contact: RODRIGUEZ, JOSE R. 12445 C.R. 108 N. MIDLAND, TX 79706 E-mail: rodriguez.trucking@live.com Phone: 425/501-9892 Types of Work Performed: NAICS Work Categories (Codes): Truck Transportation (484000)</p>	<p>RODRIGUEZ TRUCKING Contact: RODRIGUEZ, JAVIER R 12100 W. COUNTY ROAD 56 MIDLAND, TX 79707 E-mail: AMBERJESSLYNN@YAHOO.COM Phone: 432/923-2513; Fax: 432/561-5134 Types of Work Performed: NAICS Work Categories (Codes): Truck Transportation (484000)</p>
<p>ROMA HAULING Contact: MARTINEZ, ROBERTO 1362 BRYAN ST. EAGLE PASS, TX 78852 E-mail: romahauling@aol.com Phone: 830/352-7845; Fax: 830/773-0251 Types of Work Performed: NAICS Work Categories (Codes): Truck Transportation (484000)</p>	<p>S & P TRUCKING Contact: STUDEBAKER, SANDRA S. P.O. BOX 261 SLATON, TX 79364-0261 Phone: 806/392-697; Fax: 806/842-3738 Types of Work Performed: NAICS Work Categories (Codes): Truck Transportation (484000)</p>
<p>SATARAIN CONSTRUCTION, INC. Contact: SATARAIN, JOSE LUIS 11281 ANDY COURT SOCORRO, TX 79927 E-mail: jlsatarain@sbcglobal.net Phone: 915/502-6958; Fax: 915/859-2239 Types of Work Performed: NAICS Work Categories (Codes): Highway, Street and Bridge Construction (237310); Poured Concrete Foundation and Structure Contractors (238110); TxDOT Work Categories: CONCRETE PAVING & INCIDENTALS; MAJOR STRUCTURES; MINOR STRUCTURES</p>	<p>SERRANO SERVICES, INC. Contact: SERRANO, DANIEL C. 3604 LARK VICTORIA, TX 77901 E-mail: serranoservicesinc@att.net Phone: 361/578-0755; Fax: 361/578-6565 Types of Work Performed: NAICS Work Categories (Codes): Water and Sewer Line and Related Structures Construction (237110); Highway, Street and Bridge Construction (237310); Site Preparation Contractors (238910); Truck Transportation (484000); Landscaping Services (561730); TxDOT Work Categories: EARTHWORK BASE AND SUBBASE; HAULING; LANDSCAPING; MINOR STRUCTURES; UNDERGROUND & UTILITY WORK</p>
<p>SHALOM SERVICES CORPORATION Contact: OJO, FUMNILAYO O. 737 SOUTHSHIRE DRIVE ST. LOUIS, MO 63125 E-mail: funmi.ojo@shalomincorp.com Phone: 314/894-2640; Fax: 314/664-1166 Types of Work Performed: NAICS Work Categories (Codes): Testing Laboratories (541380); Custom Computer Programming Services (541511); Janitorial Services (561720)</p>	<p>TECH SERVICES TO GO, INC. Contact: HERVEY, DENISE B. TWO CAMPBELL PLAZA, BLDG C ST. LOUIS, MO 63139 E-mail: mhervey@tsi-engineering.com Phone: 314/644-3134; Fax: 314/644-3135 Types of Work Performed: NAICS Work Categories (Codes): Engineering Services (541330)</p>
<p>THE ORTHOSHOP-TUCSON, L.L.C. Contact: MILLSAP, TERRI D. 1121 W. GRANT ROAD, SUITE 401 TUCSON, AZ 85705 E-mail: ost@orthoshop-tucson.com Phone: 520/798-1323; Fax: 520/798-1569 Types of Work Performed: NAICS Work Categories (Codes): Geophysical Surveying and Mapping Services (541360)</p>	<p>VISION CONSTRUCTION COMPANY, INC. Contact: FLORES, NOEL 6017 MCPHERSON, SUITE D LAREDO, TX 78041 E-mail: noelf@visionconstructionco.com Phone: 956/724-8333; Fax: 956/724-4006 Types of Work Performed: NAICS Work Categories (Codes): Commercial and Institutional Building Construction (236220); Highway, Street and Bridge Construction (237310); Electrical Contractors (238210); Painting and Wall Covering Contractors (238320); Landscaping Services (561730); Prefabricated Metal Building and Component Manufacturing (332311) TxDOT Work Categories: LANDSCAPING; MATERIAL SUPPLIERS: REGULAR DEALER OF STEEL BUILDING SALE; MINOR STRUCTURES; MISCELLANEOUS: BUILDINGS:GENERAL CONTRACTOR; PAINTING</p>
<p>WAUM FLORES-FLORES TRUCKING Contact: FLORES-FLORES, WAUM 5232 DURANGO DRIVE ABILENE, TX 79605 E-mail: ines_33flores@yahoo.com Phone: 325/518-4027; Fax: 325/518-8797 Types of Work Performed: NAICS Work Categories (Codes): Truck Transportation (484000)</p>	<p>WRN, INC. Contact: REGGIE BARNETT 1454 E. LINCOLN AVE MADISON HEIGHTS, MI 48071 E-mail: wirelessresourcesinc.com Phone: 248/583-9445; Fax: 248/583-9446 Types of Work Performed: NAICS Work Categories (Codes): Other Computer Related Services (541519)</p>



TxDOT – Small Business LINC

What is the LINC program?

The LINC program is a mentor-protégé program to prepare small businesses to bid and perform on Texas Department of Transportation (TxDOT) contracts as subcontractors or prime contractors.

In this program, TxDOT is the mentor to small businesses interested in doing business with TxDOT. Through a series of meetings, protégés learn about TxDOT’s business opportunities and receive information to assist them in bidding and performing on TxDOT’s contracts.

LINC mentors introduce the protégés to key TxDOT staff and prime contractors and provide networking opportunities with those individuals. LINC mentors facilitate collaboration between the protégés and TxDOT district staff, technical assistance provider, bonding agents and trainers.

Who qualifies for the LINC program?

Small businesses that perform a category of work or supply a type of service that TxDOT routinely procures.

How will the LINC program benefit my company?

- ☆ You will be assigned a TxDOT mentor to assist you throughout the program.
- ☆ You will receive information on how to do business with TxDOT.
- ☆ You will receive business development and technical industry training.
- ☆ You will be given an opportunity to meet and market your firm to key TxDOT personnel and prime contractors.
- ☆ You will be included in the LINC bulletin which is circulated to prime contractors and TxDOT personnel staff.
- ☆ A marketing presentation and customized portfolio will be developed for your firm.
- ☆ You will receive information on:
 - how to pre-qualify as a prime contractor;
 - how to search for contracts on TxDOT’s Internet Web site;
 - how to find plans on line.
- ☆ You will receive a certificate of completion.

...SO DO NOT DELAY IN SUBMITTING YOUR APPLICATION!

TxDOT LINC Application

Company Name: _____

Name of Contact: _____

Address: _____

Phone: _____

E-Mail: _____

Type of Business: (Please give brief description)

- Construction:**
(Heavy highway construction & subcontracting etc.)
- Goods & Services:**
(Office supplies, printing, commercial landscape, etc.)
- Maintenance:**
(Mowing, guardrail repair, maintenance, litter pick up)
- Professional Services:**
(Engineers, architects, surveyors, etc.)

****Additional information will be required before selection into the program.****

Alpha Sim Technology

The Texas Department of Transportation has selected Alpha Sim Technology to provide training services to its registered Disadvantaged Business Enterprises. Training and technical assistance categories have been in the areas of financial management, business management, computer skills and communication skills. After providing business operational analysis and trainee assessment, each training session is customized for lesson plans and hands-on exercises appropriate to the attendees. All such training solutions are integrated with the compliance policies of the city, state and federal government as required.

Since 1997, Alpha Sim Technology's training has allowed small businesses to manage their daily accounting correctly and achieve the ability to prepare on demand cash flow analysis reports, monthly financial statements, job profitability assessments and



Shuba Mantri

certified payroll reports without the assistance of their CPA; thereby reducing recurring service costs.

In addition, the use of software and effective communication skills training has allowed businesses to successfully present themselves to prime contractors and gain a larger market share of the construction and transportation industry. General knowledge and experience for the procurement of business at the city, state and federal level is often included in the development of

business and marketing plans and for the preparation of marketing materials and Web sites required at conference booths and events.

Being selected by other large private companies to analyze business processes and train their employees for Continuing Education Credits (CEU), Alpha Sim Technology's instructors avail themselves for any follow-up services in the preparation of bonding and loan application packages or employee handbooks for human resource management so as to meet the requirements of the Texas Workforce Commission.

The company is located in Houston, Texas, and its lead instructor is Shuba Mantri. She is a member of the American Society for Training and Development and can be reached for services at 281/698-8004 or via e-mail at smantri@alphasimtech.com.

Texas Department of Transportation (TxDOT) Small Business Briefings

Dallas, TX – April 1, 2010 – Hilton Dallas Lincoln Center (Dallas)

Join us **April 1, 2010**, in Dallas, Texas, at the Hilton Dallas Lincoln Center for TxDOT Small Business Briefings.

The day-long conference will offer contractor insight on how to do business with TxDOT and the state of Texas. The conference will feature opportunities for businesses to network, market their products/services, obtain information on bidding and procurement processes and much more!

To register and for more information log on to <http://tti.tamu.edu/conferences/sbb10/>
or call 1-866/480-2518, Option 2.

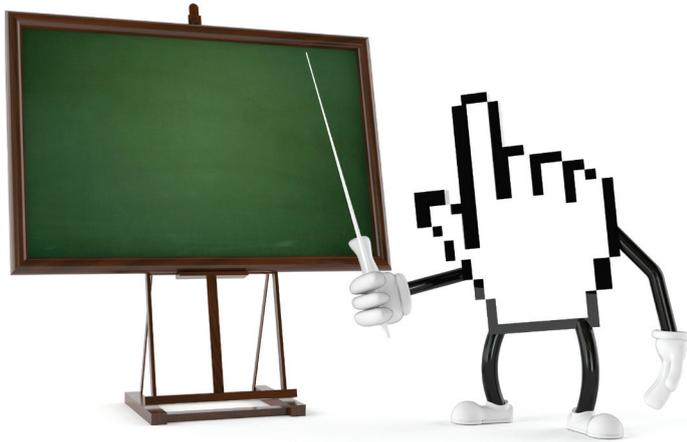
Future Small Business Briefing Locations:

June 15, 2010

Texarkana Community College (Texarkana)
Texarkana College Campus, 2500 N. Robinson Rd.
Texarkana, TX 75599

Please contact Alta Motén, Business Outreach and Program Services at 512/374-5386 with any questions or comments.

TxDOT Continues Promotions of Webinar Series to Minority and Small Business Community in 2010



TxDOT's Business Outreach & Program (BOP) Services Branch will continue to conduct the Technical Business Development Webinar series targeting small, minority and women business-owners providing information and training on various business development and construction and professional services industry topics.

"These webinars are not meant to replace, but enhance, our existing programs and services," says Alta Motén, Business Outreach and Program Services Specialist and coordinator of the webinar series.

The established webinars are on topics ranging from how to become a pre-qualified bidder on TxDOT contracts to TxDOT Plans On-Line, How to Market Your Business To Prime Contractors, Construction Industry Bonding and much more. Each session aims to provide valuable information to contractors, suppliers and small businesses on how to do business with TxDOT, how to increase business capacity and improve opportunities to bid and obtain contracts with TxDOT.

TxDOT is pleased to announce nine webinars during the 2010 calendar year and will announce more sessions later in the 2010 calendar year. The following webinars are slated for March-August 2010:

April 1-30, 2010—"Prequalification" (pre-recorded) [originally presented by Tim West, prequalification examiner of TxDOT's Construction Section (CST)]

Tuesday, April 13, 2010—"Electronic Bidding and Electronic Project Records" presented by Tim West, prequalification examiner of TxDOT's Construction Section (CST)

Thursday, July 8, 2010—"Pre-Certification for Professional Services & Engineers" presented by TxDOT's Consultant Contract Office (CCO)

Wednesday, August 18, 2010—"Financial Resources for Small Businesses" presented by Diana Flores, Project Director, Small Business Transportation Resource Center-Dallas Region, US DOT

Thursday, August 26, 2010—"Marketing for Small Businesses" presented by TxDOT's Business Outreach and Program Services (GSD-BOP)

Invited parties include current and potential contractors and subcontractors and, of course, any minority or small business interested in doing business with TxDOT.

"The webinars are a wonderful tool that permit us to provide technical assistance and information to minority and small businesses who would otherwise not be able to attend a live training session due to budget or scheduling conflicts," stated Tamela Saldana, Program Manager, TxDOT's Business Outreach and Program Services.

"While all the online seminars physically take place at identified TxDOT campuses in Austin, webinars allow all participants to attend the classes via Internet from the comfort of their own offices or even homes. We also like the fact that we can pool industry resources from all over the state and nation and bring their resources and information to businesses. It is a WIN-WIN for all, as the webinars still provides the ability for businesses to ask questions and receive immediate responses and even get needed hands-on technical assistance when necessary," added Saldana.

All webinars are scheduled from 1:30-4:30 p.m., however the sessions may not utilize the full allotted time. Each webinar is FREE. There are limited registration slots, therefore sessions are on a first-come, first-serve basis. Interested businesses should e-mail TxDOT-BOP-Webinars@dot.state.tx.us to complete an application.

Questions should be forwarded to TxDOT-BOP-Webinars@dot.state.tx.us or call 1-866/480-2518, Option 2 for more information.

PLEASE NOTE: TXDOT RESERVES THE RIGHT TO SELECT WHICH APPLICANTS MAY PARTICIPATE IN THESE FREE WEBINARS, REGARDLESS OF ANY OTHER CONDITION.

GRIJALVA & ALLEN, PC

...is a Certified Public Accounting and Management Consulting firm providing a comprehensive range of services to clients located primarily in Texas, but including Mexico and South America. The firm's private sector clients are typically emerging growth companies and established, privately held organizations, many with ties to government as contractors. Public sector clients include the Federal Deposit Insurance Corporation (FDIC) and the U.S. Department of Commerce, Minority Business Development Agency.



The consulting practice

...includes a wide range of skills that bring value to our clients. Of particular interest to our government contractors is assistance with meeting the requirements of FAR and developing the required accounting systems and reporting compliance with contract requirements. Other recent projects have included research, transaction structuring, internal control analysis and documentation, systems design and implementation and advice on corporate governance.

History

In 1991, Antonio Grijalva broke away from a major accounting firm, Grant Thornton, to create his own accounting practice. Shortly thereafter, John Allen, a colleague from Grant, joined Tony to create Grijalva & Allen, PC. Since that time, G&A has created G&A Partners, a professional employer organization and Quantum G&A, a joint venture providing services to the FDIC. Throughout it all, though, Grijalva and Allen has been focused on minority businesses and helping those businesses achieve success.

Minority Business Focus

Through the Minority Business Enterprise Center that we sponsor, in 2009 G&A helped our clients obtain \$17,401,415 in contracts, \$5,418,046 in bank loans, create 61 full time jobs and increase sales by \$2,294,110. The Center helped Trevino Mechanical get a \$12,000,000 contract for mechanical work at the library at Texas A&M and we've recently been selected as a contractor providing audit services and technical assistance to eligible Disadvantaged Business Enterprises (DBEs) working with TxDOT. We're multi-lingual, too: English, Spanish, Tagalog, Mandarin and Cantonese.

Tax services

...include income tax return preparation for individuals, businesses and trusts, but includes much more: correspondence with the IRS and other taxing authorities; coordination with foreign tax jurisdictions; tax planning, research, estimates and deposits; filings for payroll, sales, property and other types of tax and filing of information returns.

Accounting services

...range all the way from bank reconciliations to audits. Maintaining clients' books, handling payables and payroll, general ledger maintenance, training of client personnel, structuring accounting programs and recommendations for proper recording of transactions are only a few of the functions we provide. Formal compilations and reviews are available, as well as debt covenant letters to banks.

G&A's mission statement

...is to "make a difference" in our client's business operation by providing outsourced administrative support and expert advice. Our services are tailored to your needs and budget, so we typically don't quote services before we get to know you and your business.

G&A is an approved contractor

...as a Small Disadvantaged Business Enterprise (SDBE) by the SBA. G&A is certified as a Historically Underutilized Business (HUB) by the Texas Building and Procurement Commission of the state of Texas. At the city and state level, G&A is certified as a Minority Business Enterprise (MBE).



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