



TxDOT Road Lines

Special Edition/
Conferences

Business Opportunity Programs Section Publication

July 2001

Why Attend Business Conferences?

There are several questions that you need to ask yourself in order to make a decision to attend business conferences. First of all, do I have all the business I want and can handle? Do I need to expand my contacts in other areas of the state? Do I need to find out what other businesses are doing to promote their products and services? Do I need to know about my competition? Do I know about all of the opportunities and services available to my business? Do I want to meet great people and have a good time? I will assume that the majority of you answered yes to all of the above questions. So let's pursue the advantages of attending business conferences.

The Texas Department of Transportation (TxDOT) has been attending business and economic forums and conferences for many years. The conferences allow us to provide companies and individuals infor-

mation regarding the business opportunities that are currently available. We are also able to provide the necessary requirements for submitting a bid. Too often we encounter businesses lacking the knowledge of the procurement and contracting procedures that are essential in completing a bid package.

One of the most valuable services that TxDOT's Business Opportunity Programs (BOP) Section provides at these events is the opportunity to complete our Business Opportunity Programs Business Profile. Attendees that visit our display booth are invited to complete a profile form. This is the first step in receiving one-on-one business appointments with the appropriate purchasers and contract managers at TxDOT. We will walk your business through all of the appropriate procedures to become a knowledgeable bidder with TxDOT.

Conferences are for the business person that is serious about learning new ways to market their business. We have chosen some of the most exciting 2001 conferences to share with you. All of these conferences provide a wide selection of workshops, expo shows, partnering socials, networking opportunities, electronic commerce and forums for small and minority-owned businesses to secure major contracts with public and private entities. Also, you will be able network with elected and public officials.

On the light side, these conferences offer a varied selection of networking and social events. There will be golf tournaments, casino parties, receptions, dances and a lot of good food. To sum it all up, conferences provide a unique atmosphere to enhance your life, as well as your business gross receipts.

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From The Director

One of the more exciting methods of promoting TxDOT's business opportunities is through various economic forums and conferences.



James Dossett

Conferences offer a unique atmosphere in which business transactions are the focus.

It is my pleasure to endorse the conferences highlighted in this publication. They all provide a variety of events that are designed to enhance your

business. They all have elected and public officials attend so you may have an opportunity to meet them. They all provide great entertainment. The total package for each of these conferences will provide you with a great time and a greater awareness of the business opportunities currently available.

I encourage you to spend a little time and get the registration information for each of these events. If you need additional information please give TxDOT's Business Opportunity Programs Section a call. Our toll free number is 866-480-2518

Hope to see you at these events.



**Texas Association of
African-American
Chambers of Commerce
3rd Annual Conference**

September 13 - 15, 2001
Omni Hotel Southpark
4140 Governor's Row
Austin, Texas 78744

For hotel accommodations, please call (512) 448-2222 or (800) THE-OMNI

The TAAACC promotes the interest of the African American statewide community through effective leadership and the development of programs and services that foster economic development, networking, education, business expansion and advocacy.

Workshops led by business and political leaders from across the state:

Telecommunications • Economic Development/Legislative Briefing •
Redistricting • Procurement Opportunities •
Tools for Business • Chamber Relations •
Utility Deregulation • Criminal Justice/Hate Crimes

For information, please contact (512) 457-0370



BOSS XV MED Week

Texas Conference of Black Mayors 2001

For over a decade, this conference has been one of the most exciting expo shows in the nation. With timely workshops on successful small business management, partnering, networking opportunities, electronic commerce, and leadership, the Business Opportunity Symposium Series (BOSS)/Minority Enterprise Development Week (MED Week)/TCBM 2001 provides a forum for small and minority-owned businesses to secure major contracts with public and private entities and to network with elected and public officials.

Austin Marriott at the Capitol August 22-25, 2001

512-322-0177
or 800-322-0447

<http://www.tmboc.com/boss.htm>

Conference Quick Reference:

Wednesday, August 22, 2001

Celebrity Golf Tournament/Plum Creek Golf Course – 7:00a – Kyle, Texas.
Conference Registration – 5:00p-7:00p – Austin Marriott at the Capitol
Western Blue Jeans, Barbecue & Boots Reception – 6:30p-10:00p – The Bob Bullock Texas State History Museum

Thursday, August 23, 2001

Conference Registration – 8:00a-5:00p – Austin Marriott at the Capitol
International Summit & Texas Conference of Black Mayors Workshops and Seminars –
9:30a-4:30p – Austin Marriott at the Capitol
TxDOT Liaison Committee Meeting – 10:00a-Noon – Austin Marriott at the Capitol

Friday, August 24, 2001

Conference Registration – 7:00a-2:00p – Palmer Auditorium
Expo/Trade Fair – 10:00a-4:30p – Palmer Auditorium
Gateway/TCBM V.I.P. Reception – 4:30p-6:30p – Austin Marriott at the Capitol

Saturday, August 25, 2001

Conference Registration – 8:00a-3:00p – Austin Marriott at the Capitol

On the light side, these conferences offer a varied selection of networking and social events.

There will be a golf tournament, casino parties, receptions, dances and a lot of good food.

To sum it all up, conferences provide a unique atmosphere to enhance your life, as well as your business gross receipts.

HISPANIC CONTRACTORS DE TEJAS 6TH ANNUAL STATE CONVENTION “DIVERSITY BUILDS SUCCESS”

The Hispanic Contractors de Tejas promotes and supports the advancement and economic growth of our partners. We are committed to developing programs and facilitating resources to assist Contractors in reaching their potential.
“Our goal this year is to announce \$1 billion in procurement opportunities”

November 1-3, 2001
Omni Mandala
Irving, Texas
(214) 523-3411
<http://www.ohconline.org/>

TxDOT

Business Opportunity Programs

Phone & Fax Numbers

AC 512

	Phone	Fax
Main number	486-5500	486-5509
Certification & Audit	486-5530	486-5539
Goal Setting & Data Reporting	486-5540	486-5519
Compliance & Complaints	486-5510	486-5519
Education & Outreach	486-5530	486-5529

New toll-free number: 866-480-2518

TxDOT Road Lines **James Dossett, Editor** **Pat Merrill, Assistant Editor**

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The Texas Association of Mexican American Chambers of Commerce **26th Anniversary**

July 26-28

The convention will provide opportunities for business procurement, networking, business development workshops, TAMACC business meeting, and social activities

McAllen Convention Center

McAllen, Texas

For further information
TAMACC (512) 444-5118
<http://www.tamacc.org/>

HOUSTON MINORITY BUSINESS COUNCIL EXPO 2001

Celebrating 25th Anniversary - September 26, 2001

The Houston Minority Business Council's EXPO is Texas' largest minority business development trade-fair. YOU are invited to discover contracting opportunities available with major corporations and government agencies

George R. Brown Convention Center

Houston, Texas

September 26, 2001

7:15 A.M. - 4:00 P.M.

<http://www.hmbc.org/EXPO.asp>



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