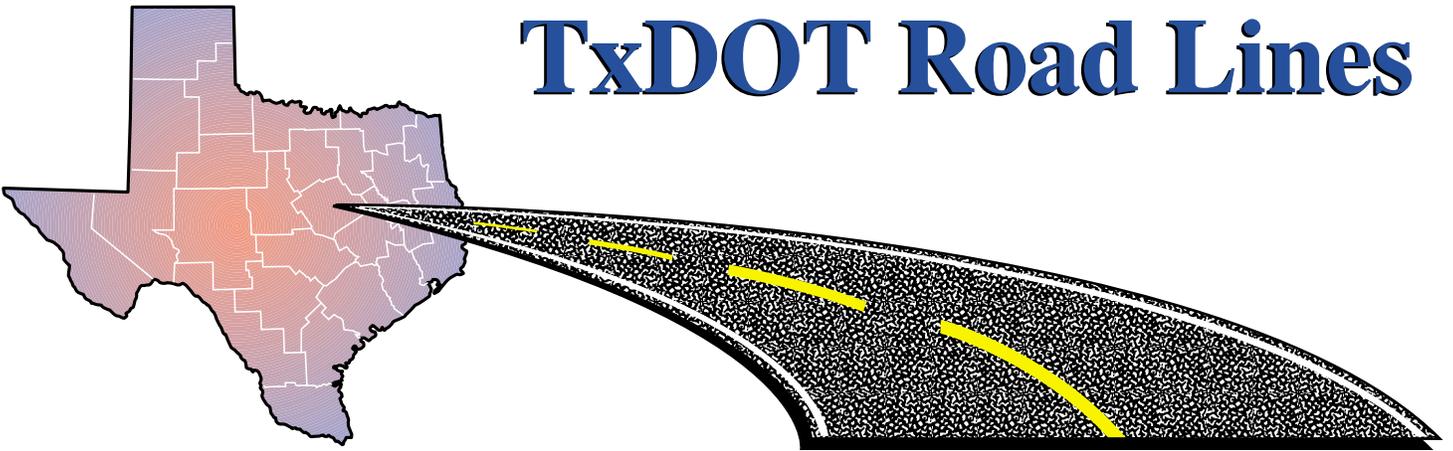


TxDOT Road Lines



Special Edition/
Conferences

Business Opportunity Programs Section Publication

July 2002

Multiplying with Networking – Attend a Business Conference

So you want to significantly increase your personal productivity and success in your business. Try networking at a business conference. Networking is a major time management tool helping us to learn from others, getting introductions more easily, and saving precious resources of time and money in the process.

As an example of multiplying with networking, the Education & Outreach Branch of the Business Opportunity Programs (BOP) Section for the Texas Department of Transportation (TxDOT), participates in numerous Disadvantaged Business Enterprise Program (DBE)/Historically Underutilized Business Program (HUB)/Small Business Enterprise Program (SBE) Liaison meetings, Economic Opportunity Forums and Business Conferences. These events allow us to provide companies and individuals in-

formation regarding the business opportunities currently available with TxDOT.

We are also able to provide the necessary requirements for submitting a bid. Too often we encounter businesses lacking the knowledge of the procurement and contracting procedures that are essential in completing a bid package. We can guide you through the requirements that are applicable to your business becoming a “qualified” bidder.

One very valuable service that TxDOT’s BOP Section provides at these events is the opportunity for individuals to complete our Business Opportunity Programs Business Profile. Attendees that visit our display booth are invited to complete a profile form. This is the first step in receiving one-on-one business appointments with the appropriate purchasers and contract managers at TxDOT.

Conferences are for the business person that is serious about learning new ways to market their business. We have chosen some of the most exciting 2002 conferences to share with you. All of these conferences provide a wide selection of workshops, i.e. electronic commerce, expo shows, partnering socials and networking opportunities for businesses to secure contracts with public and private entities. Also, you will be able to network with elected and public officials.

On the lighter side, these conferences offer a varied selection of networking social events. There will be golf tournaments, casino parties, receptions, dances and a lot of good food. To sum it all up, conferences provide a unique atmosphere to enhance your life, as well as your business gross receipts. 

Contents

Multiplying with Networking	1
From the Director	1
Texas Association of African-American Chambers Of Commerce	2
BOSS Week	3
BIZ TECH	3
Houston Minority Business Council Exp	4
7th Annual Hispanic Contractors Association Conference	4

From the BOP Director



James Dossett

It is my pleasure to endorse the conferences highlighted in this publication. Conferences and various economic forums offer a unique opportunity to enhance your business. They provide an atmosphere in which business transactions are the focus. They all have elected and public officials attend, so you may have an opportunity to meet them.

They all provide great entertainment.

The total package for each of these conferences will provide you with a great time and a greater awareness of the business opportunities currently available. I encourage you to spend a little time and get the registration information for each of these events. If you need additional information please give TxDOT’s Business Opportunity Programs Section a call. Our toll free number is 866-480-2518.

Hope to see you at these events. 



Texas Association of African American Chambers of Commerce
4th ANNUAL CONFERENCE
 September 19th - 21st, 2002
 Adams Mark Hotel
 400 N. Olive, Dallas, TX

For hotel accommodations, please call (800) 444-2326
 The TAAACC promotes the interest of the African American statewide community through effective leadership and the development of programs and services that foster economic development, networking, education, business expansion and advocacy.

Workshops led by business and political leaders from across the state.

HUB Outreach Initiatives ★ Tools for Business ★ Procurement Strategies for Growing Your Business ★ "Doing Business Texas Style" Spot Bid Fair

Join us as we make a difference across the state of Texas

For more information, please contact (512) 457-0370



TAAACC

BOSS XVI

Texas Association of Minority Business Enterprises



MEDWEEK/TCABHEO 2002 Austin Marriott at the Capitol

AUGUST 14-17, 2002

(800) 322-0447 or (512) 322-0177

“Building Partnerships for Progress & Profit”

Conference Quick Reference:

WEDNESDAY-AUGUST 14, 2002

- 7:00 a.m. - 2:00 p.m. BOSS Challenger - Golf Classic
Circle C Golf Course, Austin, Texas
- 8:30 a.m. - 10:00 a.m. Registration Setup/Hotel
- 12:00 noon - 2:00 p.m. Women’s Business International Luncheon
- 2:00 p.m. - 5:00 p.m. Elected Officials Workshops
- 6:30 p.m. - 10:30 p.m. Texas International Opening Reception/Hotel

THURSDAY-AUGUST 15, 2002

- 9:00 a.m. - 12:00 a.m. International Summit Opening Plenary
- 12:15 p.m. - 1:45 p.m. International Business Luncheon Forum
- 2:00 p.m. - 5:30 p.m. Elected Officials Workshops
- 2:00 p.m. - 5:30 p.m. Women Empowerment Workshop
- 6:30 p.m. - 7:00 p.m. International Reception
- 7:15 p.m. - 9:30 p.m. International Awards Banquet

FRIDAY-AUGUST 16, 2002

- 8:00 a.m. - 9:30 a.m. Elected Officials & Business Power Breakfast
- 9:00 a.m. - 2:00 p.m. Small Purchase Awards
- 10:00 a.m. - 4:30 p.m. EXPO Trade Fair - Exhibit Hall 1
- 12:00 noon - 1:45 p.m. HEB & Wells Fargo Business EXPO Luncheon Forum
- 4:30 p.m. - 6:00 p.m. VIP Reception: Meet the Sponsors and Elected Officials
- 6:30 p.m. - 11:00 p.m. Gala Reception

SATURDAY-AUGUST 17, 2002

- 9:00 a.m. - 10:30 a.m. Workshops and Seminars
- 10:00 a.m. - 4:00 p.m. Vendor Trade Fair
- 11:00 a.m. - 12:30 p.m. Gospel Fest
- 12:30 noon - 2:00 p.m. MagRabbit Business Luncheon Forum
- 2:00 p.m. - 3:30 p.m. Workshops & Seminars
- 5:30 p.m. - 6:30 p.m. HUB Reception
- 7:00 p.m. - 10:00 p.m. Dell Computer Business Award Banquet
- 10:00 p.m. Hospitality/CONFERENCE CLOSES

BIZ TECH 2002
sponsored by **El Paso Hispanic Chamber of Commerce**
Your Connection to E-Commerce
El Paso Convention Center August 21, 2002 7:30 AM - 6:00 PM Free

Phone: (915) 566-4066 www.biztechep.com

TxDOT
Business Opportunity Programs
Phone & Fax Numbers

AC 512

	Phone	Fax
Main number	486-5500	486-5509
Certification & Audit	486-5530	486-5539
Goal Setting & Data Reporting	486-5540	486-5519
Compliance & Complaints	486-5510	486-5519
Education & Outreach	486-5530	486-5529

New toll-free number: 866-480-2518

TxDOT Road Lines

James Dossett, Editor
Pat Merrill, Assistant Editor

This publication is published quarterly for customers of the Business Opportunity Programs Section (small and minority businesses, prime contractors, Chambers of Commerce, and TxDOT employees). Contents of TxDOT Road Lines are not necessarily official views of, or endorsed by TxDOT.

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**HOUSTON MINORITY BUSINESS COUNCIL
EXPO 2002**
September 5, 2002

YOU are invited to discover **contracting opportunities** available with major corporations and government agencies

George R. Brown Convention Center

Houston, Texas

September 5, 2002

8:00 A.M. - 5:00 P.M.

<http://www.hmbc.org/EXPO.asp>

Phone (713) 271-7805

**7th ANNUAL HISPANIC CONTRACTORS
ASSOCIATION CONFERENCE**

August 1-3, 2002

Austin Renaissance Hotel
Austin, TX

Helping to Create a New World of Opportunity for
Hispanic Contractors

For more information call the conference office at
512-445-7430



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Construction Division
Texas Department of Transportation
125 E. 11th Street
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