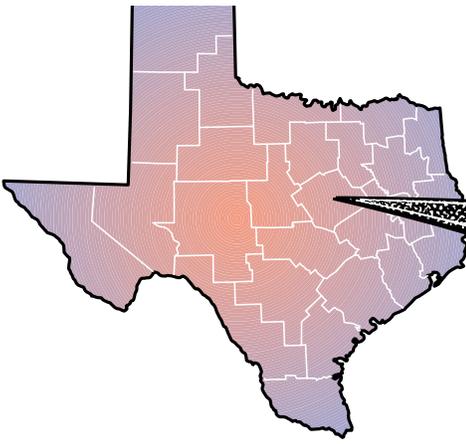


TxDOT Road Lines



Volume 5, No. 14

Business Opportunity Programs Section Publication

July 2004

260 Million Dollar Agenda

On May 27, 2004, the Business Opportunity Programs (BOP) Section of the Construction Division held a TxDOT Regional DBE/HUB/SBE Liaison Meeting at the Embassy Suites Hotel in Houston, TX. The conference room was filled with over 180 vendors. The meeting included presentations from TxDOT Houston District personnel and prime contractors with TxDOT contracts in the Houston district.

Purchasers Rick McAlpine and Ken Kuykendall presented information on current business opportunities for goods and services. They provided information to vendors regarding the process of how TxDOT purchases items, as well as what they are currently purchasing.

Elvia Cardinal, P.E. presented information on consultant evaluation processes and projected professional contracting projects for Fiscal Year 2004. The audience also received information on the



Precertification process for professional services which enables professional service firms to propose on TxDOT design projects.

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What is a Commercially Useful Function (CUF)?

DBE firms must meet certain minimum standards if the work that they perform is to be credited towards the contract goal. In other words, they must perform a commercially useful function. Under this definition, the DBE firm must perform, manage and supervise the work they have subcontracted.

A trucking firm must own and operate at least one fully licensed, insured and operational truck on the contract work. At least 30% of total value of work must be accomplished by DBE firm and no more than 70% of total value can be subcontracted. You must collect and maintain all records and documents, certified payrolls, equipment ownership and lease documents. Verify control of approved materials through: invoices, cancelled checks, haul tickets, bills of lading.

CUF monitoring responsibilities: knowledge of subcontract agreement, monitor DBE operations, work schedules, Daily Project Diary.

A CUF is not performed if: prime provides work crews and equipment, prime directly supervises the DBE employees, materials are ordered and delivered by the prime, materials come from the prime's stockpiles.

DBE must own or lease equipment, purchase materials, perform work with own equipment, follow realistic work schedule, control operations, direct employees and must pay for work/services performed.

If you would like to learn more about performing a CUF, please contact Martha Arnold or Autumn Harrison at the toll free number 866-480-2518. 

From the Director



James Dossett

Are you aware that TxDOT has 25 District Offices located throughout Texas, plus it's Headquarters with 21 Divisions in Austin, Texas? Each District is operated as an individual entity, making decisions as to what they will be building and contracting out as it relates to the counties it serves. Your business may serve a radius that only includes one TxDOT District, but it may serve several or all. I make this point to illustrate that if you are interested in doing business with TxDOT you must get to know the pur-

chasers and contract managers for each and every TxDOT District you want to serve. And don't forget to consider the Divisions that are relative to your products or services.

The primary function of TxDOT is to provide transportation related services, i.e. designing and building the highways, public transportation such as mass transit and aviation. In doing this work, TxDOT touches on almost every industry and out sources almost all of the work. If you want to find out if your product or service is purchased or contracted for, then you need to visit with the individuals that are most likely to need them.

You will find on pages 6 and 7 of this publication contact names for the general categories of goods and services, construction, professional services and maintenance for all of the Districts and Divisions. If you are uncertain about contacting the individuals listed, contact our office, the Business Opportunity Programs (BOP) Section, and let us help you with the appropriate contact. You may fill out the Order Form on page 9 or give us a telephone call at our toll free number 866-480-2518. We will make the business appointment for you.

Maybe you have already visited with someone, but you didn't get a contract. Then it is time to make another visit. Since September 1, 2003, TxDOT had approximately 700 employees retire. This generated many positions that are now filled by different individuals. Therefore, you need to make sure you know the current contacts.

The BOP Section has many different programs that are designed to help small businesses get started with a marketing strategy for TxDOT. All of the mentoring and training is free if you meet some very general requirements, such as your product or services are something that TxDOT purchases. TxDOT has an annual budget of approximately 4 billion dollars. It takes a lot of players to accomplish the spending of this budget. Hopefully, we can help your company become a player. Let us hear from you. 

FREE Safety & Flagging Training Workshops

for

DBE, HUB & SBE Contractors

Presented by

TxDOT, Construction Division, Business Opportunity Programs Section and conducted by Lee Ramirez
Texas Engineering Extension Services (TEEX)

This workshop will: **PROVIDE A CERTIFICATE OF COMPLETION – FREE TRAINING VIDEO**

- > Introduce participants to current traffic control standards issued by TxDOT
- > Help participants learn about accident potential & legal liabilities associated with traffic control in work zones
- > Help participants understand how to prepare a traffic control plan for work zones
- > Assist participants with learning flagging operations and procedures that will enable participants to train personnel on the basics of flagging

Dates and Locations:

July 20-22, 2004 - Dallas, TX
August 10-12, 2004 - Houston, TX
August 24-26, 2004 - Austin, TX
September 22 -24, 2004- El Paso, TX

Call the Business Opportunity Programs (BOP) Section for your registration information.
Ask for Christina Calvo, Toll Free Number 866-480-2518. Space is limited, first come – first served.

Congratulations!

Newly Certified as DBEs

BW Construction Company, Inc.
10100 Highway 71 North
Mountainburg, AR 72946
479-36943726
Misc.: Metal Decking for Bridge Construction

Onyx Group
911 North Bishop Building C Ste 204
Texarkana, TX 75501
903-838-2643
Landscaping: mowing, Minor Structures, Painting, Misc.:
Construction Management

ESSCO International, Inc.
2150 Trawood, Suite B-211
El Paso, TX 79935
915-594-7343
Professional Services: Engineering

M.D. Miller Trucking & Topsoil, Inc.
5215 Kingsbury Est. Drive
Plainfield, Ill 60544-6284
815-254-4966
Hauling

Professional Cleaning Systems, Inc.
9292 Hwy 87 S
Shelbyville, TX 75973
936-598-2074
Misc.: Cleans equipment with high pressure

Hernandez Paving Company
9237 Lower Troy Road
Troy, TX 76579
254-938-7475
Asphalt, Hauling, Minor Structures and Earthwork, Base
and Subbase

Victory Global Solutions, Inc.
10440 Little Patuxent Pkwy, Ste. 900
Columbia, MD 21044
410-884-9310
Misc.: HVAC, power supplier; wire mgmt. network design
and build services

SD Trucking
3311 Otsego Dr.
Amarillo, TX 79106
806-356-6497
Hauling

Guerra Construction Company
2909 W Iris Avenue
McAllen, TX 78501
956-607-7487
Fencing, Landscaping, Minor Structures, Painting and
Traffic Control Devices

Barnhart-Taylor, Inc.
1600 E. Yandell Drive
El Paso, TX 79902
915-533-1231
Misc.: Air Conditioning Equipment

Surendran Consulting, LLC
8107 Kenosha Avenue
Lubbock, TX 79423-1723
806-793-8668
Professional Services: Engineering

Killeen Airport Snack Bar
1525 Airport Dr.
Killeen, TX 76543
254-699-4803
Misc.: Restaurant/Coffee Shop

Buckeye Electric, Co.
2135 Schappelle Lane
Cincinnati, OH 45240
513-674-1220
Misc.: Electrical Contractor

Advanced Technologies Integration, Inc.
7760 France Avenue S. 11th Floor
Minneapolis, MN 55435
952-345-1868
Misc.: Computer Services

Metromedia Graphics
1326 N. Myers St.
Burbank, CA 91506
310-435-6277
Misc.: Graphic Design, Multimedia, Web Design and Print
Production

Bustex Corp.
3010 W. 11th Drive
Westminster, CO 80031
303-474-4266
Public Transportation: Seating and Sidewall Fabric &
Interior Design Service for Bus and Rail

B.E.S.T.
1825 North 18th Street
Waco, TX 76707
254-722-2229
Landscaping

Publimate
7305 Desierto Maiz Court
El Paso, TX 79912-7687
915-581-8561
Misc.: Advertising and Marketing,
Audio/Video Production

C & C Mechanical Insulators
2010 Roberts Street
Wichita Falls, TX 76301
940-636-4161
Misc.: Pipe Insulation; Duct Board & Rigid Wrap for
Commercial and Residential Construction

KSM Group
259 Shoreline Drive
Gainesville, TX 76240
940-612-1598
Misc.: Clerical, Purchasing, Administrative Services

Saint Consulting
1012 N. Lane Street
Comanche, TX 76442
325-356-9933
Misc.: Educational Consulting & Training Services and
Facilitator

Diamondback Steel Company, Inc.
419 S. Cherokee St.
Muskogee, OK 74403
918-686-6340
Major Structures and Material Supplier: Supplier of
Reinforcing Steel

L & L Engineers and Planners, Inc.
PO Box 2041
Jasper, TX 75951
409-383-0000
Professional Services: Engineering and Misc.:
Environmental and Transportation Planning

Sanyus, Inc.
PO Box 711
Pecos, TX 79772-0711
432-447-0835
Earthwork, Hauling, Minor Structures, Material Supplier:
Commission and Fees for Brick, Stone, & Related Items

LR Alliance Manufacturing, Inc.
4730 NW 128 Street Road
Miami, FL 33054
305-685-8231
Aviation: Fabricated Metal Cargo Pallets and Public
Transportation: Metal Bus Bench Shelters and Material
Supplier: Manufacturer of

Fabricated Metal Products

Qro Mex Construction Company, Inc.
1004 Kingsland Drive
Granite Shoals, TX 78654
830-598-2268
Minor structures and Misc.: Concrete Underground and
Utility Work

ADEFTO Building and Grounds Services
9434 Viscount Blvd. Ste. 236
El Paso, TX 79925
915-591-7111
Misc.: Janitorial Services, Landscaping, Defensive Driving
Training, CPR/First Aid Training, Data Processing

Automotive Technology
312 North Dallas Avenue
Lamesa, TX 79331
806-872-3503
Misc.: Automotive Technology

El Paso MPP, Ltd.
5860 N. Mesa Street, Suite 125
El Paso, TX 79912
915-842-9222
Material Supplier: Regular Dealer of Specialty Shoes &
Durable Medical Goods

Mr. Andres Del Toro, Jr.
PO Box 426
Hereford, TX 79045
806-364-2038
Truck Owner-Operator

Digital Information Solutions, LLC
PO Box 462
Leeis Summitt, MO 64063-0462
816-554-3175

**Misc.: Telecommunication Resellers, Computer & Office
Machine Repair and Maint.**
Edward Dominguez, P.E.
1835 W. Hwy. 418
Silsbee, TX 77656
409-385-0299
Aviation: Project Construction Management & Inspection,
Professional Services: Engineering
Public Transit: Project Construction Management &
Inspection

Ella's Dump Truck Service
3162 Terrell St.
Beaumont, TX 77701
409-832-7623
Hauling

Mr. Garrick D. Hendrix
3132 Redwood St.
Amarillo, TX 79107
806-433-1142
Truck Owner-Operator

J & P Trucking and Hauling
Rt. #13 Box 513
Edinburg, TX 78541
956-227-2972
Earthwork and Hauling

Keville Enterprises, Inc.
475 School St. Ste. 11
Marshfield, MA 02050
781-837-3884
Misc.: Construction Management

Monrreal Trucking
PO Box 2250
Sunland Park, NM 88063
915-820-1765
Hauling

PRAN-CON, Ltd.

5959 Gateway Blvd. West, Ste #255
El Paso, TX 79925
915-781-0981
Misc.: Commercial Plumbing, HVAC/Air Conditioning

Rick's Paint & Body Shop

314 North 1st Street
Lamesa, TX 79331
806-872-6735
Misc.: Automobile Repair, Maintenance, Body and Paint
and Public Transit: Vehicle Repair, Maintenance, Body and
Paint

TLP-EPL Enterprises, Inc.

480 S. Americas Ave #A-6
El Paso, TX 79907
915-858-9018
Material Supplier: Dealer of Optical Goods/ Eyewear,
Manufacturer of Optical and Safety Lenses and Misc.:
Repair, Interstate Distribution & Exportation of Optical
Items

American Safety Management

334 Topeka Dr.
Waco, TX 76712
214-707-0488
Misc.: Consulting

Mr. Juan A. Aranda

1507 Elm
Amarillo, TX 79107
806-381-4617
Truck Owner-Operator

C-HOP Construction

PO Box 331
Valley Mills, TX 76689-0331
817-932-6310
Earthwork, Base and Subbase, Hauling, Minor Structures,
Underground and Utility Work

Columbia Curb and Gutter Company

4105 I-70 Drive S.E.
Columbia, MO 65201
573-474-6186
Asphalt (Cold Milling & Recycled Asphalt), Concrete
Paving & Incidentals, Earth work; Base and Subbase and
Minor Structures

Creelman & Associates, Inc.

280 Harvest Ridge Way
Paso Robles, CA 93446
805-237-9500
Misc.: Information Technology Environmental Consulting

Crystal Creek Environmental Solutions, Inc.

6003 North Robinson Avenue
Oklahoma City, OK 73118
405-858-0153
Professional Services: Environmental Remediation and
Demolition Hazardous Waste – Emergency Response

In-Ter-Space Services, Inc.

4635 Crackersport Road
Allentown, PA 18104
1-800-628-6800
Airport Concessionaire: Airport Advertising

J & P Trucking

1170 S. 4th St.
Beaumont, TX 77701
409-835-3119
Hauling

Mr. Jerry Trujillo

2108 N. Main
Portales, NM 88130
505-356-8412
Truck Owner-Operator

Mr. Jose Guadalupe Llamas

3006 Red Start
San Antonio, TX 78224
210-628-1019
Truck Owner-Operator

Mr. Jose Luis Llamas

2517-B South Spring
Amarillo, TX 79103
806-676-1098
Truck Owner-Operator

Menard Asphalt

6651 East Yale Dr.
Highlands Ranch, CO 80130
303-359-8984
Asphalt

PEMCCO Incorporated

615 North Birdneck Rd. Ste. 109
Virginia Beach, VA 23451
757-437-8862
Computers/Information Technology Services

Quantum Engineering Consultants, Inc.

414 Executive Center Blvd. Ste #105
El Paso, TX 79902
915-532-7272
Professional Services: Engineering
Misc.: Construction Management Services

Sphere 3 Environmental, Inc.

1800 NW Loop 281, Ste. 303
Longview, TX 75604
903-297-4673
Misc.: Environmental Consulting

Mr. Casmiro B. Tapia

522 East Hastings Ave.
Amarillo, TX 79108
806-381-9616
Truck Owner-Operator

Ms. Patricia Stevens

Rt. 3 Box 212
Hereford, Texas 79045
806-364-4822
Truck Owner-Operator

Mr. Juan Antonio Aranda Jr.

2009 N. Spring
Amarillo, TX 79107
806-381-4170
Truck Owner-Operator

Mr. Roberto Aranda

425 Avenue K
Hereford, TX 79045
806-364-2704
Truck Owner-Operator

C & R Systems, Inc.

PO Box 9170
College Station, TX 77842-9170
979-828-5583
Misc.: Roofing Contractor

Mr. Arnulfo Canales

1121 CR 785
Natalia, TX 78059
830-663-5107
Truck Owner-Operator

Mr. Jose V. Diaz

11224 Atkins Rd. #3
Atascosa, TX 78002-5136
210-622-0910
Truck Owner-Operator

KRL Construction, Inc.

4181 W. FM 696
Lexington, TX 78947
512-273-1170
Underground and Utility Work

Mr. John B. Lewis

7225 Miley Street
Houston, TX 77028
713-232-0337
Truck Owner-Operator

Mr. Lorenzo Rangel Jr.

10531 Westfield Pl.
San Antonio, TX 78240-3579
210-690-0715
Truck Owner-Operator

Rebar Specialist

337 Millbrook Drive
San Angelo, TX 76904
325-947-9742
Minor Structures, Major Structures and Misc.: Reinforcing
Steel

Mr. Jeremiah Joe Salas

1617 E. Hastings
Amarillo, TX 79108
806-383-6877
Truck Owner-Operator

State Concrete, Inc.

PO Box 60430
Midland, TX 79711-0430
432-520-0024
Minor Structures 

*Are you
interested in the
DBE program?
If so, please let
us know. Contact
us at our toll free
number:
866/480-2518.*

*Are you
interested in the
HUB program?
If so, please
contact Texas
Building &
Procurement
Commission
"TBPC"*

<http://www.tbpc.state.tx.us/>

TxDOT Participates in Black Enterprise Spot Bid Contract Fair

On May 13 -14, 2004, TxDOT participated in the Black Enterprise Spot Bid Fair held in Dallas, awarding a total of \$160,654.42 in contracts to HUB vendors. Nineteen TxDOT districts participated in the spot bid fair by submitting a total of 164 bids for both the spot bid fair and pre-conference awards. Ten TxDOT staff and purchasers attended the two day event including staff from the Business Opportunities Programs Section, the General Service Division Purchasing Office and the Dallas District Purchasing staff.



Spot Bid Contract Fairs are an excellent opportunity

for vendors to participate in the state procurement process, market their services to state purchasers as well as an on the spot opportunity to earn money in state contracts. Historically, various state agencies, public officials and business development organizations have hosted spot bid contract fairs. The BE Spot Bid Contract Fair was hosted by Governor Rick Perry and Senator Royce West. The event awarded a total of \$7.3 million in spot bid purchases and pre-conference awards to Texas vendors.

Lynn Guisto, of the General Service Division worked cooperatively with TxDOT District Purchasers as well as BOP staff to coordinate the event. 🇹🇽

Thanks one and all for making this event a success!



**Let us Introduce Your Business to The Appropriate Buyer -
Ask about our "One-on-One Business Appointment Program"
Call Toll Free 866/480-2518**

How to Do Business With TxDOT

The Texas Building Procurement Commission, the central purchasing agency of the State of Texas, has delegated purchasing authority to state agencies. TxDOT operates under the basic principles of free and vigorous competition. To do business with us, you need to know: (1) how we buy what you sell, (2) who to contact to find out what we are buying, and (3) what the requirements are, if any, to submit a bid. TxDOT purchases a wide variety of items and services, which are categorized as follows:

goods/commodities and services, other than professional

(computers and related supplies, office supplies, equipment, printing, janitorial services, programming services, security services, etc.)

construction

(heavy highway construction and sub-contracting, hauling, etc.)

professional services

(engineers, architects, surveyors, etc.)

maintenance

(of highways and roadside rest areas, facilities, etc.)

These categories require different purchasing procedures. Additionally, the dollar amount may determine who makes the purchase (the district, Austin headquarters, or the TBPC), adding even more variations to the purchasing procedures. Consequently, there is an abundance of procedures and knowing which one to follow may be confusing at best. Therefore, we suggest you contact the districts you want to do business with, and/or the purchasing representative in Austin to determine how to proceed. Toward this end, a list of contact people along with their phone numbers may be found in the center of this newsletter. Give them a call! They can answer your questions and get you headed in the right direction.

Texas Department of Trans

DISTRICT / TELEPHONE	PROFESSIONAL	MAINTENANCE SERVICES	COMMODITIES/ GOODS	CONSTRUCTION & SERVICES
ABILENE 4250 N. Clack 79604 325-676-6800	Codie Parkhill	Brian Crawford	Allen Morgan, CPPB	Paul Hoelscher
AMARILLO 5715 Canyon Drive 79105 806-356-3200	Brenda Knoll	Brad Buchanan	Alvin Kabetzke, CPPB	Tom Nagel
ATLANTA 701 E. Main 75551 903-796-2851	Teresa Willis	Charles Russell	Robert Jones, CPPB	James Joslin
AUSTIN 7901 North IH-35 78761 512-832-7000	Pati Crews-Weight	Leslie Miller	David McHugh, CPPB	Danny Stabeno
BEAUMONT 8350 Eastex Freeway 77708 409-892-7311	Karen Davis	Paige Granthan	Vickie Duke, CPPB	Michelle Murray
BROWNWOOD 2495 Highway 183 N 76802 325-646-2591	Elias Rmeili	Tina Crelia	Earla Palette, CPPB	Kathy Kunkel
BRYAN 1300 N Texas Ave. 77803 979-778-2165	Cece McCord	Kim Soucek	Lonnie Brothers, CPPB	Pat Williams
CHILDRESS 7599 US 287 79201 940-937-7100	Chuck Steed	Bart Sherrill	Ross Butler, CPPB	Gene Garcia
CORPUS CHRISTI 1701 S Padre Island Dr. 78416 361-808-2300	Martin Timmerman	Rubin Schultz	John Sanchez, CPPB	Ed Rodriguez
DALLAS 4777 East Highway 80 Mesquite 75150 214-320-6100	Polita Flemming	Gary Charlton	Fred Gober, CPPB	Larry Tegtmeier
EL PASO 13301 Gateway Blvd. West 79928 915-790-4200	Barty Diaz	Rick Romero	Dennis Evans	George Powers
FORT WORTH 2501 SW Loop 820 76133 817-370-6500	Sam Swan	Vicki Webb	Janice Jennings, CPPB	John Rosson
HOUSTON 7721 Washington Ave. 77007 713-802-5000	Elvia Cardinal	Elizabeth Gerstenberger	Rick McAlpine, CPPB	Walter Torres
LAREDO 1817 Bob Bullock Loop 78043 956-712-7400	Jose A. Lara	Rosa Trevino	Vital Treviño	Fitzgerald Sanchez
LUBBOCK 135 Slaton Hwy. 79408 806-745-4411	Steve Warren	Andrew Chavez	Dennis Morgan, CPPB	John Rantz
LUFKIN 1805 N Timberland Drive 75901 936-634-4433	Mike Offield	Paul Montgomery	Karen Oliver, CPPB	Tom Hunter
ODESSA 3901 East US Highway 80 79761 432-332-0501	Matt Carr	Carolyn Dill	Ray Harris, CPPO	Pam Brown
PARIS 1365 N. Main St. 75460 903-737-9300	Steve Ekstrom	Jan Barnes	Niki Mathews, CPPB	John Yant

portation District Contracts

PHARR				
600 W. US Expressway 83 78577				
956-702-6100	Homero Bazan	Chano Falcon	David Garcia, Jr.	Rosendo Garcia Jr.
SAN ANGELO				
4502 Knickerbocker Rd. 76904				
915-944-1501	George (Rudy) Herrmann	Dennis Wilde	Charlie Jones, CPPB	Karl Bednarz
SAN ANTONIO				
4615 NW Loop 410 78229				
210-615-1110	Melissa Jordan	Shelli Thomas	Jack Dugas	Ross Mitchell
TYLER				
2709 W Front St. 75702				
903-510-9100	Dale Booth	Randy Ralson	Terry Frick, CPPO	Sherri Ralson
WACO				
100 S Loop Drive 76486				
254-867-2700	Reggie Richardson	Mary Howell	Bruce Baker	Duane Schwarz
WICHITA FALLS				
1601 SW Parkway 76302				
940-720-7700	Michael Beaver	Kristi Dunson	Julia Smith	Paul Wenzel
YOAKUM				
403 Huck St. 77995				
361-293-4300	Billy Goodrich	Jocelyn Bolom	Peggy S. Sheridan	Sherry Hutchinson

HEADQUARTERS PURCHASING CONTACTS

COMMODITIES	OFFICE SUPPLIES	NON-ENGINEERING CONSULTANT SERVICES
Joe Woten, CPM	Georgene DeVine, CPPO, CTPM	Director- Janice Mullenix
512-374-5405	512-374-5420	512-936-1970
512-374-5480 - FAX	512-374-5480 - FAX	512-936-1971- FAX
PRINTING	GENERAL INFORMATION	MAINTENANCE CONTRACTS
Al Fairchild, CPPB, CTP	Geri Bartel	Bob Blackwell, P.E.
512-374-5422	512-374-5402	512-416-3113
512-374-5480 - FAX	512-374-5480 - FAX	512-416-2652 - FAX
PRIME/SUBCONTRACTING	INFORMATION SYSTEMS	HWY MAINTENANCE MATERIALS
Business Opportunity Programs	Joe Woten, CPM	Brenda Jimenez
Pat Merrill	512-374-5405	512-374-5410
512- 486-5500	512-374-5480 - FAX	512-374-5483 - FAX
512- 486-5529 - FAX		
SERVICES	FURNITURE	PROFESSIONAL SERVICES
Karen Lewis, CPPO, CPM, CTPM	Joan Dragon, CPPB, CTP	Mira Garcia
512-374-5440	512-374-5418	512-416-2726
512-374-5481 - FAX	512-374-5482 - FAX	512-416-2292 - FAX

TxDOT LINC Mentor-Protégé Program

The Business Opportunities Programs Section works with District and General Services Division Purchasers to assist small businesses in the procurement process thereby increasing the number of small businesses bidding and performing on TxDOT contracts. In effort to assure this goal, the BOP Section, has created the LINC Mentor-Protégé Program (Learning, Information, Network & Collaboration) in Fiscal Year 2001. The LINC program initially started in the Construction Industry, however in FY 2003, BOP launched the Goods and Services LINC Mentor-Protégé Program. In fiscal year 2004 BOP launched two new industry areas including Information Technology LINC and the Professional Services LINC Mentor-Protégé Programs that is scheduled to begin in August.

The LINC Program is a mentor-protégé program where TxDOT is the mentor to selected DBE/HUB/SBE firms. The objectives of the LINC Programs are to prepare Disadvantaged Business Enterprises (DBE), Historically Underutilized Businesses (HUB) and Small Business Enterprises (SBE) to bid and to perform on TxDOT contracts. Over a series of meetings, LINC Protégés obtain valuable industry information, technical assistance training and network opportunities with TxDOT staff and other private and public industry contacts.

Approximately 20 DBE/HUB/SBE firms are chosen from each industry areas for each site location. Protégés who complete the program learn about TxDOT's business opportunities and receive information to assist them in bidding and performing on TxDOT's contracts. Upon completion of the program, each protégé is awarded a TxDOT LINC Mentor-Protégé Program certificate.

To date, BOP has hosted 8 Construction LINC Mentor-Protégé Programs and 4 Goods and Service LINC Mentor-Protégé Program. Currently, there have been 41 LINC protégés that have received contracts since participation in the LINC program totaling over \$30 million in contract awards. The TxDOT LINC Program is the only state mentor program of its kind. Several other state DOT's are looking to model a similar program for their business development initiatives for more information call toll free 866-480-2518. 



Corpus Christi LINC Goods & Services

- A Different Idea, Inc.
- Absolute Staffing
- American Filtration
- B & R Telephone Service
- Border Tech Enterprises, Inc.
- Copiers & More
- D. R. Enterprises, Inc.
- EMR Electrical Group, LP
- Integrity Communications, LTD
- Haas Recycling Materials
- Promotional Solutions
- South Bay Muffler & Auto, Inc.

Dallas LINC Goods & Services

- A Absolute Janitorial Service
- AC Cable Communications, Inc.
- Admiral Communications, Inc.
- Berry Logistics & Transportation, Inc.
- Christian Cable Group
- CPR Institute Inc.
- Digital4Z
- Gar Com
- Green Planet, Inc.
- KC Products
- Maple Office Supply
- McRae's Paint & Hardware, Inc.
- Nsync Services, Inc.
- Sentari Technologies, Inc.
- W & R Technology
- Ware & Associates Public Relations
- Williams Office Products Inc.
- Worthington Paper Company



Austin IT LINC

- 4W Solutions, Inc.
- Adea
- Al-Razaq
- Aprende Technology
- ATS International, LLC
- AVA Consulting
- E-Quality Corp.
- ESI Technology
- Extyr
- Fortis Interactive
- IMT Consulting, LLC
- Interactive Ensemble, Inc.
- Isis Multimedia
- Lang Technology
- Managed Info. Systems
- Mind-Stretch
- OC3 Technology, Inc.
- Soff Corp
- Spearhead
- Thoth

Abilene Participants

- Advanced Environmental Services
- A2Z Promotional Products
- Calibration Services
- Concho Business Solutions
- Concho Valley Door
- Lester Humphrey Pest Control
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- Polo Yard Services
- RGS Landscaping and Lawn Service
- Taurus Environmental
- Utility Technology & Supply Inc.



Lubbock LINC Construction

- 4H Construction
- A.K. Concrete
- J & M Electric
- Love & Son, Inc.
- Ramon Fuentes Trucking
- SD Trucking



260 Million Dollar Agenda

continued from page 1

Walter Torres with TxDOT spoke about highway construction and Liz Gerstenberger with TxDOT spoke about highway maintenance. Houston TxDOT District manages highway construction and maintenance for the counties of Brazoria, Fort Bend, Harris, Montgomery, Waller and Galveston.



Did you know that the new TxDOT Houston Complex District Headquarters is a Sixty Million Dollar project? John Thoreen, Project Director for Carter & Burgess, aroused the interest of every

participant in the audience with a project overview and description of the complex, and most importantly, he spoke on upcoming subcontracting opportunities.

After the audience digested the information on the 60 Million Dollar project, Raquelle Wooten, Senior Planner of Parsons, Brinckerhoff, Quade & Douglas informed the audience of the Phase II Katy Freeway Project, a project which is in the ballpark figure of 200 million dollars. Ms. Wooten can be reached 281-589-5852, fax: 281-759-5164, Email: wootenr@pbworld.com

John Truitt of Houston METRO, presented information on opportunities in engineering purchasing and construction. Mr. Truitt, Small Business Program Officer can be reached at 713-739-4844, fax 713-739-3857, Email: jt03@ridemetro.org.

The meeting ended with a networking session which allowed vendors to speak with purchasers, and representatives from the following organizations: GEOMAC Development Corp., Hensel Phelps Const., McCord Development, METRO Transit Authority, TEEX, Lone Star Infrastructure, Allied Surety and Houston Independent School District.

TxDOT BOP Section would like to say thank you to all of the presenters! There was a lot of excitement amongst the audience generated by the 260 Million Dollar Agenda.

For additional information regarding DBE/HUB/SBE Liaison meetings, please contact Berdell Collins, toll free 866-480-2518. 

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FACT NOTES:

Which state has the most Interstate Highways? The winner is TEXAS with more than 3,200 miles of Interstate Highways. Second place is California with about 2,500 miles and then Illinois with about 2,200 miles. In last place for Interstate Highway mileage is Delaware with only 41 miles. Next lowest is Hawaii with 54 miles followed by Rhode Island with 71 miles.

The Interstate Highway system was begun during the administration of President Dwight D. Eisenhower. The system was named the "Dwight D. Eisenhower System of Interstate and Defense Highways." The law that began the system was called the Federal-Aid Highway Act signed by President Eisenhower on June 29, 1956. That legislation inaugurated the Interstate Highway System.

Texas also is first in total National Highway System (NHS) mileage with more than 13,700 miles, or about 8.37 percent of the more than 163,700 NHS miles. California is second with about 7,500 miles and Illinois is third with about 5,700 miles. Rhode Island is last in NHS mileage with 272, then Delaware with 325 and Hawaii with 362 miles. [Source: Internet USDOT-FHWA website]

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- TUCP DBE Certification Application
- TUCP DBE Certification Application for Truck Owner-Operator
- Business Networking Resources
- DBE/HUB/SBE Comparison Sheet
- Technical Assistance information
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- Other (please specify) _____

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OC3 Technology Inc. is a provider of information technology services and business solutions, including business and technical consulting, the development and integration of systems and applications, staff augmentation, technology outsourcing and business process outsourcing services.

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lutions to public sector entities and middle tier private firms looking to outsource technology needs. However, we stand ready to augment existing IT teams within Fortune 1000 organizations to relieve them of existing overflow work or to provide other value-added skills that exceed their current resource pool.

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Owners: Willie Dozier, Darron Roberson, Henry Shelton

and strategic consulting. We provide integrated strategies, creative and technology services in a seamless package.

OC3 employs a team development strategy thus ensuring a faster development cycle. Our diverse and accomplished development team, comprised of IT professionals, Business Managers and Educators, uniquely positions us as a premier solutions provider to the targeted industry in which we serve. Technical staff (including the founders) is comprised of graphic artists, videographers, web developers and software programmers with significant programming experience in Java, HTML, C++, XML, Director, Lingo, etc.

OC3 Technology, Inc. is committed to fostering a relationship with its clients that is long-term and mutually beneficial. We currently hold a contract with TxDOT to provide training in the areas of construction, financial management, business management, business law, EEO, affirmative action, and computers. This training is free to certified DBEs who or either bidding or working on TxDOT projects. For additional information please contact us at 214-752-9495, fax 469-916-2119, email: willie@oc3technology.com. 



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Terry Martinez, owner and founder express that Focal Point Lighting has consistently shown exceptional customer service, worked long after normal working hours, and delivered material at extraordinary speed.

Focal Point Lighting has participated in the TxDOT LINC Mentor – Protégé Program and has worked on several TxDOT contracts particularly with the San Antonio District. They are a State of Texas Certified HUB Vendor. Focal Point Lighting is located at 2102 McCulloch Ave., San Antonio, Texas 78212, (210)732-1322/ fax (210)732-1514. For more information on Focal Point Lighting, please see their web-site at www.focalpointlighting.com or e-mail at: info@focalpointlighting.com. 🇹🇽



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If additional assistance is needed please contact the BOP Section at our toll free number (866) 480-2518

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TxDOT Road Lines

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This publication is published quarterly for customers of the Business Opportunity Programs Section (small and minority businesses, prime contractors, Chambers of Commerce, and TxDOT employees). Contents of TxDOT Road Lines are not necessarily official views of, or endorsed by TxDOT. Printed circulation: 7,000.

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Who Wants to be a Construction “Prime Contractor”?

Contractors that have submitted bids and been awarded a contract from TxDOT are prime contractors. To be eligible to bid on a construction or maintenance contract, a potential bidder must be prequalified. This entails submitting a questionnaire to the department to include certain information concerning the bidders equipment and experience as well as financial condition. At present, the Department has two forms of qualification:

1. Full Prequalification: Normally this qualification is for construction projects. In order to satisfy the requirements for this qualification, a bidder must provide an audited financial statement prepared by an independent Certified Public Accountant, along with a completed Confidential Questionnaire and other required supporting documents. This requires that the bidder hire a certified public accountant to conduct an audit of the firm’s financial records.
2. Bidder’s Questionnaire: The Bidder’s Questionnaire form is for bidding on those projects where the full prequalification requirements have been “waived”. In order to satisfy the requirements for bidding on a “waived” project, a bidder must complete the Bidder’s Questionnaire form and provide all additional requested information.

For a Prequalification or a Bidder’s Questionnaire package, please call (512)416-2540 or download forms from the internet at ww.dot.state.tx.us/insdot/orgchart/cmd/prequal/forms.htm. Please contact Frank Huerta at (512) 416-2492 if you have any questions.

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All state agencies and state universities in Texas are required, by state law, to post all Information For Bid (IFB) notices that are \$25,000 or greater on the web site provided by the Texas Marketplace: <http://www.marketplace.state.tx.us/>

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