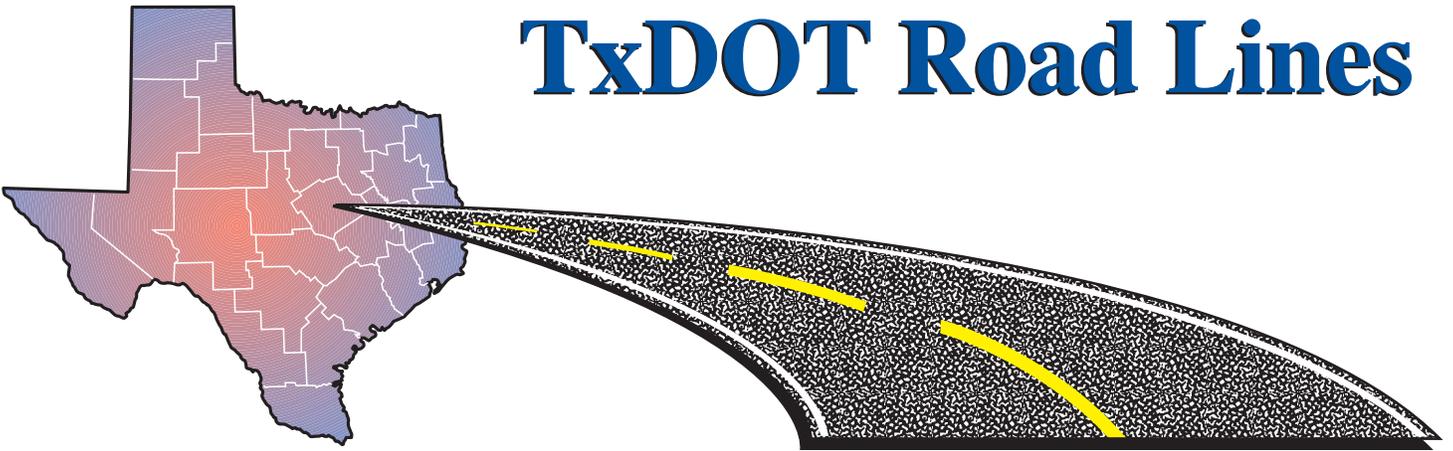


TxDOT Road Lines



Volume 3, No. 7

Business Opportunity Programs Section Publication

February 2001

TxDOT Co-Hosts HUB/DBE/SBE Conference at Texas A&M

The Texas Department of Transportation (TxDOT) was pleased to co-sponsor the first Historically Underutilized Business (HUB), Disadvantaged Business Enterprise (DBE) and Small Business Enterprise (SBE) policy conference with Texas A&M University at College Station. TxDOT's involvement in this conference continued our HUB, DBE and SBE collaboration with Texas' leading universities, Texas A&M University and the University of Texas.

The Texas HUBs/DBEs/SBEs: Development and Prospects in the New Millennium Conference was an action packed 3-day event, November 13-15, 2000. This conference brought small businesses together to promote profitable partnerships for all com-

panies in the economic development of Texas. Invited speakers and participants included Texas Legislators, officials from various state and federal agencies, as well as officials from the public and private sectors. Concurrent sessions and keynote speakers provided a variety of topics that addressed issues and initiatives affecting small businesses in Texas. The conference highlighted the following objectives:

- Bringing together DBE, HUB and SBE owners, corporate and business executives, procurement administrators, policymakers, professionals, and policy analysts to discuss issues and initiatives affecting DBE/HUB/SBEs in Texas.

- Discussing significant and important developments in Federal agencies, especially the U.S. Department of Transportation, relating to Disadvantaged Business Enterprises.

- Addressing public and private contracting and procurement procedures and protocols related to the various production and service sectors in Texas.

- Discussing recent policy changes by the Texas Legislature, Texas General Services Commission, Texas Department of Economic Development, Texas Department of Transportation, and other agencies relating to DBE/HUB/SBEs.

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Kirby Pickett Addresses the DBE/HUB/SBE Conference at Texas A&M



*Kirby Pickett, P.E.,
Deputy Executive Director
TxDOT*

Kirby Pickett, P.E., Deputy Executive Director of TxDOT participated in the opening ceremonies of the DBE/HUB/SBE Conference at Texas A&M University. We would like to share with those of you that were unable to attend the conference, Mr. Pickett's speech:

“A lot of small businesses are interested in doing business with the Texas

Department of Transportation (TxDOT), and we in TxDOT are committed to assisting them to do that. I believe our various programs that provide information on opportunities and provide training demonstrate this commitment.

As a result of the programs, TxDOT's HUB participation has increased almost 36% between FY 1999 and FY 2000. Obviously, we do have a success story to tell, so let me talk briefly this morning about some of these programs and about some of our accomplishments.

Liaison Committee Meetings

- *These meetings serve as vital link*

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From the Director



James Dossett

In this issue we are highlighting the recent conference held in November at Texas A&M University - Texas HUBs/DBEs/SBEs: Development and Prospects in the New Millennium.

We welcomed this opportunity to co-sponsor the first policy conference of this type with one of Texas' leading universities. I would like to thank all of the individuals that participated in workshops and on panels. A very special thanks to A&M University's RESI, Dr. Howard Graves and Dr. Mitchell Rice.

It was an excellent opportunity to bring small businesses together and it demonstrated the benefits of participating in these events. I encourage you to participate in similar future events. Your involvement can affect decisions, set guidelines, and determine the course of your business. 📍

continued from page 1

- Providing a forum for interaction between Minority Chambers of Commerce, Small Business Development Agencies, and Minority Business Development Agencies.
- Addressing opportunities for Texas DBE/HUB/SBEs to develop business ties in the international arena, particularly in Mexico, Texas' largest trading partner.

James Dossett, Director of The Business Opportunity Programs Section (BOP) of TxDOT and Mitchell Rice, Ph.D., Director of The Race & Ethnic Studies Institute (RESI) of Texas A&M University were the key coordinators for this conference. Honorary conference chairs included The Honorable Royce West, Texas State Senator, District 23; The Honorable Jim Solis, Texas State Representative, District 38; The Honorable Vilma Luna, Texas State Representative, District 50 and The Honorable Sylvester Turner, Texas State Representative, District 139. The conference planning committee included J. Jorge Anchondo, Senior Consultant; Robert T. Bisor, III, Texas A&M University; Thomas A. Bullock, Jr., Texas A&M University;

Efrem Casarez, TxDOT and Rex Janne, Texas A&M University.

The conference opened with a grand reception at the Presidential Conference Center. The reception included a tour of the Bush Presidential Library and the Bush School of Government and Public Service. A marvelous buffet was served and background music was provided by the Fantasy Band. Greetings were given by James Dossett and Mitchell Rice.

The following day got started with a continental breakfast and exhibitors displaying information regarding various business opportunities. The opening ceremonies included remarks by Charles Sippial, Vice President for Administration, Texas A&M University; Kirby Pickett, Deputy Executive Director, TxDOT; The Honorable Sylvester Turner, Texas State Representative; and The Honorable Carey Cauley, Jr., Brazos County Commissioner, Precinct 4. The agenda continued with workshops and a luncheon which were held at the A&M University Conference Center. The luncheon had two speakers, The Honorable Royce West, Texas State Senator and Colette Holt, Esq., Chicago, Illinois. The workshops presented information on the following topics: Bonding, Financing and HUBs, MBDA Programs and Services, State Agency Roundtable on HUB/DBE Contracting and Senate Bill 178, Unified Certification Program Overview, and Entrepreneurial Success: Perspectives from Small Businesses. The first day ended with a networking reception and an invitation to Studio 5, downtown Bryan for a nightcap with the community.

The third day also began with a continental breakfast and exhibitors at their booths. Workshops got started promptly at 8:45 a.m. with the following topics: E-Commerce, Hi-Tech, and HUBs, University Procurement and HUBs, Empowerment Through Joint Venture, The SBA HUB Empowerment Program, Doing Business in Mexico and State Agencies HUB Construction Group Working Session. The luncheon had two speakers, The Honorable Vilma Luna, Texas State Representative and Manny Chavez, President and CEO, Harvard Manufacturing, Inc. The conference was brought to a close with remarks from J. Jorge Anchondo. Although, everyone was a bit tired from all of the wonderful activities and absorbing a tremendous amount of information, there was clamor about, "let's do this again next year." So, for those of you that may have missed this year's event and for those of you that want another conference, stay tuned, because the BOP Section is ready to get started on the next event. 📍

Central Texas Business Opportunities

As TxDOT works to expedite needed highway projects to meet the state's increasing transportation demand, the department is taking steps to ensure everyone has an opportunity to participate as new business practices are implemented.

A good example of this effort is the Texas Turnpike Authority Division's (TTA's) work to develop the Central Texas Turnpike Project, a planned 122-mile tollway system that will stretch from Seguin to Georgetown with extended links in Travis and Williamson counties.

Two primary elements of the project are the 90-mile proposed S.H. 130 project and the 12-mile U.S. 183-A project in western Williamson county.

TTA plans to develop the two potential toll roads through exclusive development agreements (EDAs) with qualified teams to design, construct, operate, maintain and possibly finance the projects. The EDA will allow a more efficient work schedule and help get the needed transportation improvements on the ground sooner than more traditional development processes.

A short list of consortiums, which include large international companies, have been developed for both the U.S. 183-A project and the S.H. 130 project. TTA hopes to select a consortium to oversee each of the two projects by the end of the year.

The consortiums will then hire subcontractors to help complete its team and deliver the product. Federal goals in hiring Disadvantaged Business Enterprises will apply.

Businesses seeking job opportunities can contact the consortiums that are being considered for the two projects.

U.S. 183-A project:

Texas Road and Bridge Builders (TRBB)
Zachry Construction Corporation
Gilbert Texas Construction Corporation
HNTB
Koch Materials Company
Contact: Larry Hurley (210) 475-8644

Turnpike Projects for Various Types of Companies

Hill Country Constructors (HCC)
Granite Construction Company
J.D. Abrams, Inc.
URS Greiner Woodward Clyde
Carter & Burgess
Contact: Mark Leintz (512) 451-8545

S.H. 130 project:

Texas Corridor Constructors (TCC)
Zachry Construction Corporation
Flatiron Structures Company, LLC
HNTB
Koch Materials Company
Contact: Larry Hurley (210) 475-8644

Four Rivers Developers (4RD)

Granite Construction Company

Morrison Knudsen Corporation
J.D. Abrams, Inc.
Contact: Mark Leintz (512) 451-8545

Canadian Highways Investment Corporation (CHIC)

AGRA Monenco, Inc., a division of AMEC, Inc.
Armbro Construction Ltd.
BFC Construction Corporation
Contact: John Beck (416) 754-8735

Lone Star Infrastructure, LLC (LSI)

Fluor Daniel
Jones Bros., Inc./Deavers Construction, L.P.
Balfour Beatty Construction, Inc.
Contact: Doug Fuller (512) 707-0797

Congratulations!

Newly Certified as DBEs

JSE Construction, LLC.
5415-A Frutas Ave.
El Paso, TX 79905
*Earthwork, Base & Subbase/ Fencing/
Minor Structures/ Painting/ Landscaping/
Rest Areas*

Shah Software, Inc.
3701 Edgemont Dr.
Midland, TX 79708
Development of customized software solutions

A & J Enterprises
7754 Valley View Drive
Frankston, TX 75763
*Rest/ Lawn care, Trash pick-up
and Debris*

Gulf Coast Industrial Contractors, Inc.
6695 Marshall Place
Beaumont, TX 77726
*Earthwork, Base and Subbase/ Fencing/
Major Structures/ Minor Structures/ Concrete
Paving & Incidentals/ Landscaping*

National Works, Inc.
300 Lost Fawn
New Braunfels, TX 78131
Sewer Line Rehabilitation

J & I Trucking Co.
13279 C.R. 217
Arp, TX 75750
Hauling

Project Information Service
3620 Deer Flats Street
Las Vegas, NV 89129
Integrated Management Systems

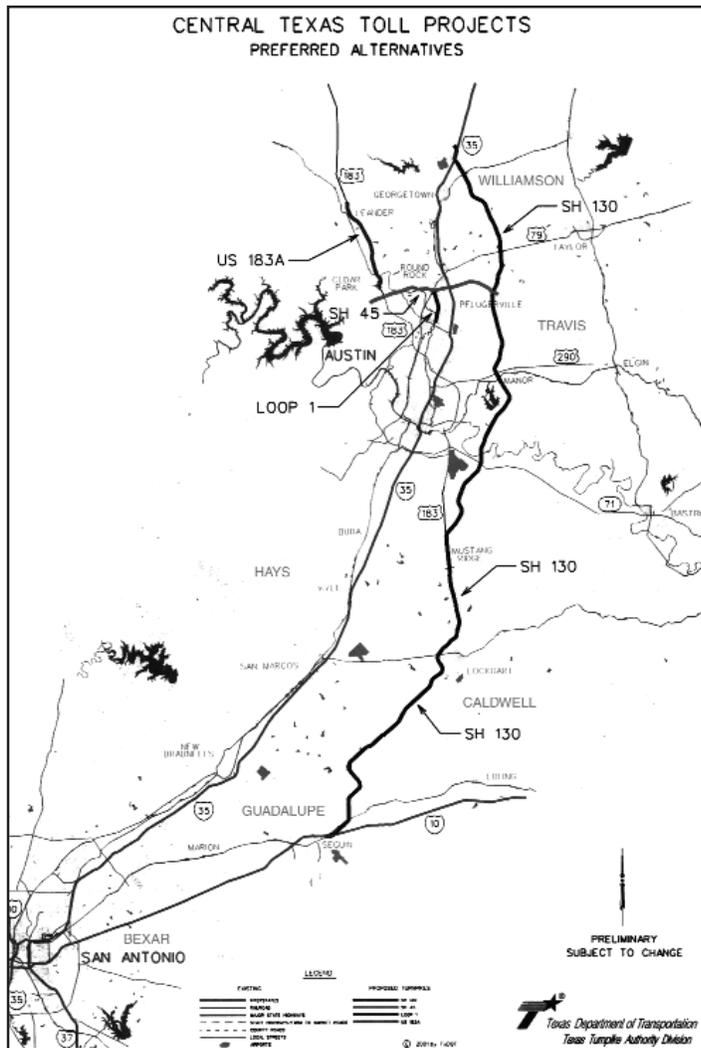
ST Service, Inc.
6210 Skyline Drive
Houston, TX 77257
Engineering Services

Chacon Plastering, Inc.
Montana Avenue, Suite G
EL Paso, TX 79925
Painting/ Rest Areas

Two Suns Contracting, Inc.
611 W. High Point Drive
Stillwater, OK 74075
*Minor Structures/ Concrete Paving &
Incidentals/ Landscaping*

Scientex Corp., The
2000 14th St. North, Ste.300
Arlington, VA 22209
*Business Services; Computer-Related
Services; Management Services & Driver
Safety Testing*

GMJ Paving Co.
732 Jeannetta Street
Rosenburg, TX 77040
*Asphalt/ Minor Structures
Concrete Paving & Incidentals*



Romo & Sons Trucking

154 Oelkers
San Antonio, TX 78204
Hauling

Marshall Diversified

18720 Golden Way
Flint, TX 75762
Rest Areas

Cheryl Lantz & Associates, Inc.

4606 FM 1960 W., Suite 370
Houston, TX 77069
CAD/ Manual Design and Drafting Services

Laredo Striping, Inc.

1420 Santa Ursula Avenue
Laredo, TX 78040
Asphalt/ Fencing/ Painting/ Traffic Control Devices/ Landscaping

Site-Tech Services

4311 Holmes Road
Houston, TX 774020
Earthwork, Base and Subbase/ Major Structures/ Minor Structures/ Underground and Utility Work

Choctaw Pipe & Equipment, Inc

14215 Championship Lane
Houston, TX 77069
Regular Dealer of Pipe & Equipment

Transanalysis Engineers and Planners

9227 Warriors Creek Drive
San Antonio, TX 78230
Consulting Engineers

Rey-Mar Construction

3209 Avenue J
Fort Worth, TX 76105
Earthwork, Base and Subbase/ Underground and Utility Work, Public Transit

Community Awareness Services

4544 Post Oak Place, Ste. 360
Houston, TX 77027
Public Involvement

Horton Construction Co., Inc.

3401 West 70th St.
Shreveport, LA 71108
Fencing/ Major Structures/ Minor Structures/ Concrete Paving & Incidentals/ Landscaping

Baker Surveying & Engineering, Inc.

11003 Wye Drive
San Antonio, TX 78217
Engineering & Surveying

True Technology Solutions, L.C.

325 Miron Drive, Suite 140
Southlake, TX 76092
Consulting & Design Network & Lan/ Wan Cat5 & Cat3 and Fiber Optics Cable Installation

C&C Construction Rebar & Installation

RT 6 Box 529-I
Weslaco, TX 78596
Reinforcing steel

Lucky Enterprise

10327 White Elm Road
Dallas, TX 75374
Computer Equipment, Software and Peripherals, Data Entry and Data Processing

Advantec Consulting Engineers, Inc.

3333 Brea Canyon Road, Suite 117
Diamond Bar, CA 91765
Engineering Services

A-C Sales Company

400 Oakhurst Scenic Drive
Fort Worth, TX 76111
Material Suppliers regular dealer of Electrical supplies

Perez Construction Company, Inc.

709 Southgate Lane
Dallas, TX 75217
Earthwork, Base and Subbase/ Fencing/ Illumination/ Minor Structures/ Painting/ Traffic Control Devices/ Hauling/ Landscaping/ Rest Areas/ Underground and Utility Work/ Public Transit

Spectrum Global Services, Inc.

Park Central VII
12750 Merit Drive, Suite 770
Dallas, TX 75251
Engineering Services

Muniz Professional Concrete Co.

113 N. Beverly
Tyler, TX 75710
Minor Structures/ Concrete Paving & Incidentals

Engineering Projects, Inc.

3205 Federal Road
Pasadena, TX 77504
Major Structures/ Engineering Services

Leetim's Building Supply

4100 E. HWY 90
Liberty, TX 77575
Material supplier's regular dealer of hardware/ Building Items

Cedar Break Farms

8226 Twin Tree Lane
Houston, TX 77545
Fencing/ Landscaping/ Sodding

ACM Highway Products Corp.

1309 Clark St.
Round Rock, TX 78680
Traffic Control Devices

RJO Products and Services

520 E. Malaga Road
Williamstown, NJ 08094
Procurement Specialists and Construction Management

Higgins Trucking

362 Oaks Trail, Suite 170
Garland, TX 75043
Hauling

Ozuna Trucking

681 Callihan Road
Luling, TX 78667
Hauling

L.T. Equipment Company

2118 Elderwood Drive
Arlington, TX 76006
Hauling

Solis Trucking

3115 French Road
Beaumont, TX 77706
Hauling

Wright's Trucking

15460 CR 314
Tyler, TX 75706
Hauling

Certified Truck Owner-Operators (Hauling)**Garza, Rolando**

302 W. Antonio
Uvalde, TX 78801

Gutierrez Jr., Manuel

912 Doak St.
O' Donnell, TX 79351

Medina, Michael W.

201 Cenisa
Ozona, TX 76943

Garcia, Hector

6826 Ave. J
Houston, TX 77011

Guerra, Ervey

5639 Sweetbriar St.
Houston, TX 77017

Lopez, Victor L.

617 Kathy Dr.
Seguin, TX 78155

Maldonado, Jose Guadalupe

1040 16th St.
Galena Park, TX 77547

Flores, Javier

4019 Ave. R
Galveston, TX 77550

Martinez Jr., Elpidio

807 5th St.
Ozona, TX 76943

If you need help with certification, contact the BOP Section at Toll free number (866) 480-2518.

continued from page 1.

between the DBE/HUB/SBE community and TxDOT, and improve communication between them;

- These meetings identify issues and concerns DBE/HUB/SBEs have on doing business with TxDOT, and
- They generate new ideas for better ways to do business with TxDOT.

Economic Opportunity Forums and One-On-One Meetings

- TxDOT reaches out to the small business community by attending forums hosted by various organizations - at those forums, we provide information on contracting and procurement opportunities.
- Last year, TxDOT attended 48 of these forums throughout the state, and as a result, information was provided by TxDOT to over 800 companies.
- At these events, businesses can complete a Profile Form that provides specific information regarding the products and/or services they wish to market to TxDOT.
- Based on these Profile Forms, TxDOT then tries to set up one-on-one meetings between those interested businesses and the appropriate department purchasers and/or contract management employees. Last year, FY 2000, 225 appointments for one-on-one meetings throughout the state were made between TxDOT staff and various businesses.

TxDOT Road Lines Newsletter

- Provides the small business community with pertinent information for conducting business with TxDOT
- Includes announcements of upcoming events, newly certified DBE firms and policy and rule changes as they occur
- Serves as another avenue for businesses to get answers to questions they have regarding doing business with TxDOT
- Circulation = 6000: to prime contractors, DBEs, HUBs, small businesses, community organizations as well as to TxDOT employees
- The newsletter is also available on

the Internet

Internet Sites

- Upcoming Contract Opportunities;
- Contact Persons;
- On-Line Plans and Specifications; and,
- Sometime in the future, development of on-line bidding.

Technical Assistance Program

- Provides free training to DBEs; (include training on accounting/cash flow, bonding, business management, business law, computers, marketing, construction, safety requirements, and EEO)
- It is designed to complement and/or enhance business skills; and
- It can give small businesses a competitive edge when proposing and/or performing on TxDOT projects.

DBE Unified Certification Program

- By March 2002, all DBE Program certification agencies in Texas must unify into a centralized, single application program. That means only one certification will be required for firms doing business with multiple recipients of federal funds - you will only have to go to one place to become certified with multiple agencies.
- TxDOT is taking the lead to be the centralized record manager (directory) for this program.

Major Accomplishments of DBE/HUB/SBE Programs

- In FY 2000, TxDOT:
 - Spent \$489,931,608 with DBE/HUB Firms. This represents 13.7% of our agency's total expenditures for FY 2000.
 - This also represents 47% of the total amount spent with HUBs for the entire State of Texas, as reported by the General Services Commission.
 - 9 DBE firms graduated because they exceeded the financial size standards (\$17.5 million) of the TxDOT Program, and some of those firms have actually

graduated from subcontractor to prime contractor status as a result of TxDOT's DBE/HUB/SBE Programs.

One example of this success (and I was reminded of this when I ran into Oscar Treviño at the AGC lunch in Austin last week) is J. L. Steel, Inc. of Fort Worth. They began working on TxDOT contracts as a DBE rebar-tying subcontractor. They did so well as a subcontractor that they graduated from the DBE program and Oscar and his group now have underway several high-value contracts as a prime contractor.

Another success story is featured in the October issue of the Road Lines Newsletter. D&R Pressure Washing (Houston area) with its President, Angela Newton, has not yet graduated from the DBE/HUB program, but I nevertheless consider them a success story in the making. There are obviously many other examples out there as well.

TxDOT has a \$3 billion construction budget, and also has many other opportunities available. Businesses that are truly interested in tapping into those opportunities must learn the systems and procedures for doing business with TxDOT. Businesses like J. L. Steel and like D&R Pressure Washing have taken advantage of the programs that TxDOT had available for them, and by doing so have become successful in working for TxDOT.

This conference is also an example of the programs that are available. The conference will furnish more specific information on a wide range of opportunities and how to take advantage of those opportunities."

TxDOT's BOP Section would like to thank you, Mr. Pickett, for making this conference the success that was enjoyed by all. 🇺🇸

(see photos on pages 6 & 7)

Texas HUBs/DBEs/SBEs Development at Texas Sponsor TXDOT-Business Opport



Bonding Workshop



Texas A&M
Dr. Howard Graves, Chancellor
Dr. Mitchell Rice, Director, RESI



Texas A&M Chancellor
Empowerment Luncheon



Manny Chavez
President, Harvard Manufacturing



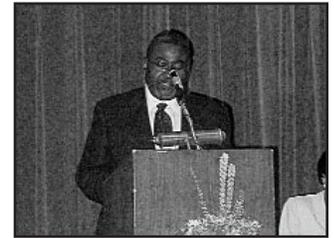
Attorney Colette Holt



Exhibit Show



Exhibit Show



James Dossett
TxDOT BOP Director



Jay Arekere, Texas A&M
Senator Royce West



State of Texas Contracting
Dollars with DBE/HUB/SBEs



Contracting & Senate Bill 178



Entrepreneurial Success
Perspectives



Empowerment Luncheon



Empowerment Luncheon
Denise Pittard, TxDot LAO



Empowerment Luncheon
speaker Sen. Royce West



Katherine Chang Dress
DART

& Prospects In The New Millennium AS A&M

ored by unity Programs Section



Empowerment Luncheon



R.D. Brown & James Dossett,
TxDOT



Ricardo Rodriguez
Danny Espinosa
TxDOT Pharr District Staff



Sen. West & Atty. Colette Holt



Dr. Graves
Texas A&M Chancellor



Bob Daigh Cynthia Gonzales
Texas Turnpike Authority BOP Staff



Dr. Graves & Dr. Rice
Texas A&M



Exhibit Show



Juan Vega Dave Tovar
Cynthia Gonzales
BOP Staff



Berdell Collins
BOP Staff



Thomas Bohuslav James Dosset
Dir. of Const. Div. BOP Dir.



Thomas Bohuslav
Exhibit Show



Empowerment Luncheon



Dr. Rice & Dr. Graves
Texas A&M



Sen. Royce West



State Agencies
(HUB Opportunities)

2001 Calendar of Events

	Date	Time	Event	Location	Telephone/Web Site
February	6	1-4 p.m.	Forum: "1st Annual Purchasing and HUB Connection"	Austin-Texas Workforce Commission Room 304 A&B, 1117 Trinity	(512) 463-2844 www.twc.state.tx.us/business/hubconnect.html
	8	4:30-8 p.m.	Forum: Senator Royce West "Focus Networking"	Dallas-University of North Texas 8915 S. Hampton	(214) 467-0123
	8	10 a.m.-2 p.m.	Forum: "2001 UTSA HUB Vendor Fair"	San Antonio-University of Texas at San Antonio, University Center, Laurel Room 1604 Campus,	(210) 458-4060
	13	10 a.m.-5 p.m.	Forum: HUB Construction Forum & Regional Liaison Meeting (3-5 p.m.)	Arlington-University of Texas at Arlington, E.H. Hereford University Center, 301 W. 1st St.	(817) 272-2140
	19-20	9 a.m.-4 p.m.	Forum: "Evolution Expo - 2001"	El Paso-El Paso Convention & Performing Arts Center 1 Civic Center Plaza	(915) 584-6089 www.evolutionexpo.com
	21	8 a.m.-4:30 p.m.	Forum: "Entrepreneur Expo 2001 Shoot for a Million"	Fort Worth-Will Rogers Memorial Center, Amon Carter Exhibit Hall 3401 W Lancaster Ave.	(817) 871-6005 www.fwbac.com
	22	8:30 a.m.-5 p.m.	Forum: "Diversity Expo & Career Fair"	Austin-Austin Convention Center, Exhibit Hall 2 500 E Cesar Chavez St.	(512) 459-1181
	27	9 a.m.-5 p.m.	Forum: Permian Basin HUB Opportunity Forum & Regional Liaison Meeting (3-5 p.m.)	Midland/Odessa-Center for Energy and Economic Diversification (CEED) FM 1788 @ SH 191	(915) 552-2106
March	8	5-8:30 p.m.	Forum: "HUB Networking After Hours"	Waco - Texas State Technical College 3801 Campus Drive, Student Services Center	(254) 867-3770
	15	9 a.m.-3 p.m.	Forum: "Making Connections"	Harlingen - Texas State Technical College 2424 Boxwood St. Science and Technology Bldg.	(956) 364-4427 (512) 463-6958
	20	8 a.m.-4 p.m.	Forum: "Government Procurement Connections"	Houston - George R. Brown Convention Center, Third Level Exhibit Hall D	(713) 853-8000 www.houstongpc.org
April	12-14	TBA	Forum: "Texas Hispanic Economic Summit"	TBA	(512) 444-5118
	19	TBA	Forum: "Walking the Maze"	San Antonio - Hilton Hotel-Airport 611 NW Loop 410	(512) 463-6958

Capital City Chamber

Sponsoring Diversity Expo & Career Fair On February 22

(AUSTIN) — The Capital City African-American Chamber of Commerce invites the minority and women business community to participate in its first Diversity Expo & Career Fair on Thursday, February 22, 9 a.m. - 4 p.m. at the Austin Convention Center in Exhibit Hall 2. The Diversity Expo will also feature an Awards Luncheon honoring an outstanding minority business and a major corporation that have demonstrated strong commitment to supplier diversity,

The Diversity Expo section will bring together African American and other minority suppliers with major corporations and government agencies that are

committed to supplier diversity.

"The Diversity Expo will provide minority and women entrepreneurs an excellent opportunity to market their products or services to the public and private sector, and identify contracting and procurement opportunities," said Hopeton Hay, Executive Director of the Capital City African-American Chamber of Commerce. "It will also give major corporations and government agencies a chance to identify competitive suppliers."

Some of the corporations and government agencies that will be seeking suppliers at the Diversity Expo include:

- * Texas Department of Transportation
- * General Services Commission
- * University of Texas
- * HEB
- * Guaranty Federal Bank
- * Gtech
- * Lower Colorado River Authority (LCRA)

For more information on purchasing a booth or attending the Capital City African-American Chamber of Commerce Diversity Expo & Career Fair, call 459-1181. 🗺️

BOP Moves Offices !

Beginning Monday, February 5, the BOP Section offices will have new phone numbers and a new location. Our mailing address remains the same but our physical address will be 200 E. Riverside Dr., Austin, TX; we'll be on the second floor in the southeast corner of the building.

The BOP Section, responsible for administering TxDOT's DBE, HUB and SBE programs, provides one location in TxDOT to respond to those program issues and plays an important role in increasing DBE/HUB/SBE participation on TxDOT contracts. Four branches accomplish these tasks. The **Education and Outreach Branch** promotes and educates DBEs, HUBs and SBEs on how to do business with TxDOT. The **Certification and Audit Branch** certifies and audits firms interested in performing work as a DBE or SBE on TxDOT federally-funded projects. The **Compliance and Complaints Branch** monitors the work of DBEs, HUBs, SBEs, Prime Contractors and TxDOT personnel to ensure program compliance. The **Goal Setting and Data Reporting Branch** establishes and monitors TxDOT DBE, HUB and SBE participation goals. Our new phone and fax numbers are listed here and on the back page of this newsletter. The toll-free number remains the same, 1-866-480-2518. 📍

	Phone	Fax
BOP Section Main numbers	(512) 486-5500	486-5509
Director, James T. (JD) Dossett	486-5500	
DBE Program Director, Efrem Casarez	486-5500	
Certification & Audit Branch	486-5530	486-5539
Manager, R.D. Brown	486-5530	
Admin. Support, Chasity Botello	486-5530	
Jerry Jackson	486-5532	
Ray Mason	486-5531	
Emmitt Wilborn	486-5533	
Compliance & Complaints Branch	486-5510	486-5519
Manager, Cynthia Gonzales	486-5510	
Admin. Support, Beth Duckworth	486-5510	
Rankin Smith	486-5511	
Dave Tovar	486-5512	
Education & Outreach Branch	486-5530	486-5529
Manager, Pat Merrill	486-5530	
Admin. Support, Chasity Botello	486-5530	
Berdell Collins	486-5523	
Betsy Paez	486-5521	
Mary Wells	486-5522	
Goal Setting & Data Reporting Branch	486-5540	486-5519
Manager, Juan Vega	486-5540	
Admin. Support, Stanley Rasberry	486-5540	

TxDOT Road Lines
James Dossett, Editor
Pat Merrill, Assistant Editor

This publication is published quarterly for customers of the Business Opportunity Programs Section (small and minority businesses, prime contractors, Chambers of Commerce, and TxDOT employees). Contents of TxDOT Road Lines are not necessarily official views of, or endorsed by TxDOT. Printed circulation: 8,000.

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 Cynthia Gonzales,
 Ray Mason, Betsy Paez,
 Dave Tovar, Mary Wells

Design and Publishing
 TxDOT General Services Division
 (Electronic Publishing Center)
 (TxDOT Print Shop)

Order Form

- DBE Certification Application
- DBE Certification Application for Truck Owner-Operator
- Precertification Application (for professional service contracts: <http://www.dot.state.tx.us>)
- Bidder's Questionnaire (for maintenance and construction projects – no financial statement required)
- TxDOT DBE Program
- TxDOT SBE Program
- TxDOT SBE Application
- Prequalification Application (*for maintenance and construction projects - requires audited financial statement*)
- Business Networking Resources
- Plan Room request form
- HUB Application (<http://www.gsc.state.tx.us>)
- TxDOT's BOP Administrative Rules
- Technical Assistance information
- DBE/HUB/SBE Liaison Committee information
- List of TxDOT districts and purchasers
- Other; please specify _____

Please send the items indicated above to:
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Do you have a comment or a question for the Frequently Asked Questions column?

Group Solutions RJW Gives the Public a Voice and Gains Support



*Robena Jackson
President*

Planning, designing and building highways and other major public infrastructure projects require hundreds of hours of detailed analysis from skilled planners, engineers and construction technicians.

Getting community support for these projects also requires great skill and that's the expertise of Group Solutions RJW.

The seven-person firm, located in Austin, Texas, plays an important role as it helps its clients gain the support of various "publics," including customers, residents, community organizations, neighborhood groups, media, regulatory agencies, employers, commercial interests, elected officials, boards of directors, staff and other key stakeholders impacted by the project or crucial to its successful implementation.

To serve its clients, Group Solutions RJW creates community databases, designs and produces newsletters, develops implementation strategies, delivers web site and e-mail information, provides meeting summaries, facili-

tates community meetings and designs citizen task forces for specific projects.

The company currently is handling public involvement activities for the TxDOT Austin District's Loop 1/US 183 Improvement Study and Major Investment Study on IH 35. Loop 1 is designated by all area transportation agencies as one of the region's major north-south arteries. The study is examining potential ways for Loop 1 to be enhanced to address safety and design needs created by rapid growth in Central Texas. IH 35, originally designed as a city thoroughfare but now part of the country's interstate highway system, represents a major bottleneck for people traveling south to Mexico or north to Canada. The region's tremendous population growth prompted highway officials to examine various traffic congestion remedies, and residents, community organizations, businesses and highway users want their say in the matter as well.

"We build support for projects by gathering and sharing information, educating the public, and helping to resolve points of contention," says Robena Jackson, President. "We believe that our ability to listen to diverse voices, to build environments of trust, and to communicate in ways that allow others to hear is a strategic advantage."

To provide outreach for the Loop 1/US 183

Improvement Study, Group Solutions RJW planned strategy for and coordinated more than 40 meetings in 2000. Involved were adjacent homeowners, neighborhood organizations, major employers representing 200,000 employees and additional community stakeholder groups. Community contact will continue throughout 2001-2003 as the study enters Phase II.

In addition, the Group Solutions staff manages public involvement activities for TxDOT's IH 35 Major Investment Study (MIS). Besides meeting with members of the Citizens Advisory Task Force, project leaders to date have hosted information sessions with more than 50 organizations and associations. As a result of the outreach, 2,500 questionnaires communicating ideas and issues related to IH 35 improvements have been received and 17,000 web site hits have been recorded.

Jackson and Vice President of Operations, John Whitfield, bring a unique set of abilities to their company. Jackson is a trained mediator and world-class facilitator, well known in business, environmental, civic and neighborhood circles for her ability to develop effective communication strategies, build group consensus and bridge the gap between many populations. Whitfield founded and operated several businesses in the Austin area. He has developed internal operating procedures to meet clients'

needs, particularly in the areas of billing and project management. He specializes in computer information systems, web site development and on-line meetings, all with an eye toward unblemished customer service.

They have built their company with a team of professionals skilled in communications, meeting planning, facilitation, mediation, public relations, economics and business.

"TxDOT is a wonderful client and we are proud to be working on projects that positively impact so many people," said Jackson. "We also are excited about the opportunity to work with the Business Opportunity Programs Section and have as our goal to expand into other districts."

Group Solutions RJW is located at 2111 Dickson, Suite 24, Austin, Texas 78704, (512) 448-4459 or grpsltns@groupsolutionsrjw.com. 

 BUSINESS REPLY MAIL FIRST-CLASS MAIL PERMIT NO. 175 AUSTIN, TX POSTAGE WILL BE PAID BY ADDRESSEE	NO POSTAGE NECESSARY IF MAILED IN THE UNITED STATES 
BUSINESS OPPORTUNITY PROGRAMS SECTION CONSTRUCTION DIVISION TEXAS DEPARTMENT OF TRANSPORTATION 125 E 11TH ST AUSTIN TX 78701-9525	



DBE/HUB/SBE Profiles**DBE/HUB/SBE Profiles****DBE/HUB/SBE Profiles**

EGH Construction, Inc. Builds for the Future



*Elizabeth Alvarado
Everest Huerta, President
Mary Jane Huerta*

“I had twenty years of experience constructing metal buildings when my wife and I decided we could manage a business on our own,” said Everest Huerta, President of EGH Construction, Inc. of Corpus Christi. “We’ve been successful as a prime contractor and a sub-contractor and have been doing work with TxDOT and others for more than six years now. We now have eight employees and are optimistic that our workload will continue to increase. We incorporated about two years ago.”

EGH Construction, Inc. is certified with TxDOT as a DBE and earlier this year, became certified with the General Services Commission as a HUB. EGH has completed two recent projects for the Corpus Christi District. They did the re-roofing work on the Robstown and Refugio Maintenance facilities. They also built a metal equipment shed at the TxDOT Maintenance facility in Goliad.

EGH is located at 3718 Apollo Rd., Corpus Christi, TX 78413, (361)857-2504 📍

Liaison Committee Meetings Provide Business Opportunities to Minority Firms

The BOP Section in conjunction with all contracting entities of TxDOT (Purchasing/Construction/Aviation/Professional Services/Right of Way/Maintenance/Public Transportation/Materials & Testing/Texas Turnpike Authority) made presentations of contracting processes and procedures at the eight statewide DBE/HUB/SBE Liaison Committee meetings held in November and December.

For their participation, the BOP Section would like to thank the following individuals for their diligence in promoting the goals of the department with respect to diversity in its contracting processes.

Region 1: (Houston District) Gary K. Trietsch, Rick McAlpine, Frieda Smith, Walter Torres, Elvia Cardinal, Frances Willison, Lucy Lapaglia, Michael Bahm, Theresa Wilson, David Dalton, Lenert Kurtz, Carolyn Temple, Ken Kuykendall, Paul Fitts, Riclano Munn, Vernon Boyett, **(Bryan District)** Lonnie Brothers, **(Beaumont District)** Andrea Lewis, Karen Davis, Marilyn Crouch **(Texas Turnpike Authority)** Edward Pensock and a special thanks to Tommy McDougal **(J.D. Abrams)** and David Milner **(Parsons, Brickerhoff, Quade & Douglas)**.

Region 2: (Dallas District) Jay Nelson, Fred Gober, Sally Richmond, Karen Wade, Terry May, Ann Polk, Ronnie McManus, Paul Cooper, Polita Flemming, Melynda Hibbitt, Karl Keck, Kathy Henderson, Eric Saxon, Bruce Baker, Stacey Harlan, Lesley Buntin, Don Bennett **(Ft. Worth**

District) John Rosson and a special thanks to Bob Hasselbrock **(J.D. Abrams)** and Patty Webber **(Zachry Construction)**.

Region 3: (San Antonio District) Jim Parker, Jim Shiller, Edward Stephen, Melissa Jordan, Juan Zaragosa, Aaron Moore, Jennifer Evans, Veronica Saavedra and a special thanks to Pat Tovar, Ruben Saenz, Ben Sumter, John Webber **(Dean Word Company)** and Jerome DeSalme **(Capitol Excavation)**.

Region 4: (Laredo District) Sara Garza, Danny de Luna, Mere Flores, Rosa Trevino, Jose Lara, Alberto Ramirez Omar Cantu, Melissa Montemayor, Luana Gonzalez, Rene Soto, Nelda Martinez, Dubie Williams, Cynthia Sanchez, Vidal Trevino **(Pharr District)** Debra Parr, Aurora Morales, Liz Paradise, **(Corpus Christi District)** Ed Rodriguez and **(Price Construction)** Donna Price.

Region 5: (Amarillo District) Mark Tomlinson, P.E., Danny Massie, Alvin Kabetzke, Lee Landes, Tom Nagle, Joyce Davis, Ron Johnston, Larry Black, Ron Johnston, Kelli Navarette, **(Lubbock District)** Dennis Morgan and **(Gilvin Terrill)** Arthur Jones.

Region 6: (El Paso District) Don Denham, Gilbert Avalos, Dale Atkinson, Rick Romero, Gerry Leos, Mary Telles-Goins, Dennis Evans, **(J.D. Abrams)** Michael Brown.

Region 7: (Abilene District) Tim Powers, Allen Morgan, Merrie Roggie,

Sandra Collins, Codie Parkhill, Paul Hoelscher, Brian Crawford, **(Odessa District)** Ray Harris, Adan Luna, **(San Angelo District)** Charlie James, **(Brownwood District)** Laura Pierce and **(J.H. Strain)** Steve Strain.

Region 8: (Tyler District) Terry Frick, Shelli Thomas, Sonja Swenson, Glenn Price, Darla Dike, Sherri Ralson, **(Atlanta District)** Sherry Estes, Teresa Willis, Laurie Teague, Lisa Hayden, Jamee Quaid, and a special thanks to Donald Proudfoot **(Tyler Community College/Small Business Development Center)**, Bill Adams **(Adams Brothers)** and Allen Woods **(Longview Bridge & Road)**.

Through the liaison meetings, it is the intent of TxDOT to bring minority businesses into the fold by giving them an open door to meet face to face with the personnel who purchase goods and services for the department. With these open sessions they are able to address questions on the contracting process and identify contracts to be let. Through this vision small businesses have an opportunity to compete and generate new ideas for better ways to do business with TxDOT.

And again we would like to thank the TxDOT personnel who help to make this possible. 📍

TxDOT

Business Opportunity Programs

Phone & Fax Numbers

AC 512

	Phone	Fax
Main number	486-5500	486-5509
Certification & Audit	486-5530	486-5539
Goal Setting & Data Reporting	486-5540	486-5519
Compliance & Complaints	486-5510	486-5519
Education & Outreach	486-5530	486-5529

New toll-free number: 866-480-2518

FREE PLAN ROOM SERVICES



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Call **(800) 962-3413** to receive:

- ☞ Copies of construction plans
- ☞ Bidders (plan holders) lists
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- ☞ Bid tabulations

Each DBE firm is allowed, free of charge, 4,800 copies per year. For additional copies, a nominal fee is charged.

Visit TxDOT on the Web

If additional assistance is needed please contact the BOP Section at our toll free number (866) 480-2518

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"Specification Information"

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Business Opportunity Programs Section
Construction Division
Texas Department of Transportation
125 E. 11th Street
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